

ACTUARIAL SERVICES
PROPERTY | CASUALTY



Actuarial Report As of March 31, 2019

Riverside Community College District
4800 Magnolia Ave
Riverside, CA 92506

April 22, 2019

Prepared By: Dustin Gary
dgary@CentricActuaries.com
(913) 317-8681



April 22, 2019

Mr. Michael Simmons
Director, Risk Management
Riverside Community College District
4800 Magnolia Ave
Riverside, CA 92506

Dear Mr. Simmons:

Enclosed is our actuarial report for RCCD's workers' compensation and general liability programs. The liability estimates are for reporting purposes as of 3/31/2019 using data valued as of the same date. A summary of the estimates can be found in Section 2 of the report.

Dustin Gary is a Fellow of the Casualty Actuarial Society and a member of the American Academy of Actuaries. Dustin meets the Qualification Standards of the American Academy of Actuaries to provide the estimates in this report.

We have enjoyed working with you on this important project and look forward to providing you with actuarial services in the future. If you have any questions regarding this report, or need assistance with any other matter, feel free to contact Dustin Gary at (913) 317-8681.

Sincerely,
Centric Actuarial Solutions, LLC



Dustin Gary, FCAS, MAAA
Consulting Actuary

Table of Contents

Section 1: Background and Scope..... 3

Section 2: Summary of Findings..... 5

Section 3: Analysis..... 6

Section 4: Limitations..... 11

Section 5: Actuarial Disclosures 14

Section 6: Distribution and Use 16

Section 7: Glossary..... 17

List of Exhibits 19

Section 1: Background and Scope

Background

Opening in September 1916, Riverside Community College District (“RCCD”) is the seventh oldest community college in California. RCCD is a three-college higher education system serving 1.4 million people living in Riverside County with enrollment exceeding 35,000 students. Colleges are located in the cities of Riverside, Moreno Valley, and Norco—three of the fastest growing areas in the county. Riverside Community College District is committed to excellence. Some 368 full-time faculty and 831 associated faculty, together with 703 professional and support staff, are involved in the continual development of programs to prepare a qualified workforce for the 21 century.

Insurance Program Overview

RCCD self-insures its workers’ compensation and general and employment practices liability exposures. The current SIR is \$500,000 for workers’ compensation and \$100,000 for liability. York serves as RCCD’s third party administrator for workers’ compensation claims and Carl Warren currently handles the liability claims.

Scope of Analysis

Riverside Community College District (“RCCD”) has engaged Centric Actuarial Solutions, LLC (“Centric”) to complete an independent actuarial analysis of its self-insured workers’ compensation and liability programs. In our analysis, we have performed the following:

- Estimated the unpaid liability for losses and allocated loss adjustment expenses (ALAE) for workers’ compensation and general liability as of 3/31/2019. The unpaid claim amounts are limited to RCCD’s historical self-insured retentions.
- Forecasted expected ultimate losses and ALAE for the 2019-20 policy period for workers’ compensation and liability.

A summary of our findings can be found in Section 2 of this report. The remainder of this document outlines important limitations associated with our work, rules for distributing the report, and a description of the methodology employed in our analysis.

Purpose

It is our understanding that the estimates contained in this analysis will be used by RCCD for financial reporting and budgeting purposes.

Section 2: Summary of Findings

Table 1 summarizes our range of reasonably possible outcomes for the unpaid claim liability as of 3/31/2019. Each value within the range should be considered a reasonable value on a stand-alone basis. It is important to note that the range is narrower, perhaps considerably, than the range of possible outcomes and does not represent any sort of confidence level around the mean of the underlying statistical distribution.

TABLE 1: UNPAID CLAIM LIABILITY as of 3/31/2019

| Line of Insurance | Low Estimate | Central Estimate | High Estimate |
|-------------------|------------------|------------------|------------------|
| Workers' Comp | 2,539,302 | 2,821,447 | 3,103,592 |
| GL & EPLI | 583,112 | 647,902 | 712,692 |
| Total | 3,122,414 | 3,469,349 | 3,816,284 |

Table 2 displays forecasted ultimate losses and ALAE by line of business for the 2019-20 policy period. The results should be considered actuarial central estimates. We have estimated the exposures listed in the table for the upcoming policy year.

TABLE 2: LOSS FORECAST for 2019-2020

| Line of Insurance | Loss Rate | Payroll | Projected Losses |
|-------------------|-----------|-------------|------------------|
| Workers' Comp | 0.89 | 150,000,000 | 1,340,000 |
| GL & EPLI | 0.15 | 150,000,000 | 220,000 |
| Total | | | 1,560,000 |

Section 3: Analysis

Overview

Our study provides independent estimates of RCCD's liability for unpaid claims associated with its workers' compensation and liability self-insurance plans. To determine unpaid claim liability, we first estimate ultimate losses for each policy period using various actuarial techniques. We then review amounts RCCD has paid for these claims through the accounting date of our analysis. The difference between ultimate losses and amounts paid-to-date equals the unpaid claim liability.

We have also provided a forecast of ultimate losses for the current policy period to assist RCCD in budgeting its future costs. To develop this forecast, we analyze historical ultimate losses and adjust these amounts to account for conditions expected in the future. Loss rates are calculated for each period by dividing ultimate losses by exposure amounts. This step adjusts for differences in exposure levels between the historical and forecast periods. We also apply trend factors to account for differences in frequency and severity of claims and benefit level factors to adjust for law changes.

Data Compilation

The initial phase of our actuarial analysis involves collecting historical loss and exposure data along with detailed information regarding RCCD's insurance programs. We also obtain information from insurance industry sources in cases where client data is unavailable or is not credible. The loss data provided is on an unlimited basis. We limit individual claims to historical retention levels in the Data section of our analysis. Below is a listing of data used in our analysis along with the source of the information:

- Details of insurance program by policy year.
Source: RCCD and insurance carriers
- Excel-based loss runs from Travelers and Broadspire valued as of 3/31/19.
Source: TPA's and RCCD
- Loss development triangles
Source: Based on historical loss runs provided by RCCD
- Audited and projected payroll information by policy period.
Source: RCCD and insurance carriers
- Industry loss development, exposure trend, and benefit level factors.
Source: 2018 NCCI Annual Statistical Bulletin, 2018 NAIC Statistical Compilation
- Industry loss trend factors.
Source: 2018 NCCI State of the Line Presentation, WTW Claims Index

Actuarial Methods

The most important task of our actuarial analysis is estimating ultimate losses for each policy year. Losses have reached their ultimate value when all claims have closed and there is no longer a possibility of a late reported or re-opened claim. Several different actuarial procedures have been applied to estimate the ultimate value of losses for each policy year. Each actuarial technique provides a measure of loss development, or the expected change in value of losses from the evaluation date to the point in which all claims have closed.

There are three primary factors which contribute to the development of losses over time. First, it is difficult for claims adjusters to accurately estimate the settlement value of an individual claim when it is first reported. The case reserve is constantly being adjusted up or down as additional information is learned about a claim. Generally, an upward trend in the aggregate value of a group of claims is observed as a policy period matures.

Secondly, some claims may take several years to be reported. A significant portion of claims for some long-tail lines of insurance, such as workers' compensation or general liability, are not reported until well after the end of a policy period. Finally, certain claims re-open after initially being closed and may require additional loss payments.

We use standard procedures common to the actuarial profession to estimate ultimate losses. A description of the actuarial methods used in this analysis can be found below.

Incurred Loss Development Method

In this methodology, incurred losses for each policy period are multiplied by loss development factors (LDFs) to arrive at estimates for each period's ultimate loss value. The LDFs are ratios that measure the growth of a body of losses from an immature period to the point when all claims have closed. To calculate the LDFs used in this methodology, incurred losses are organized by policy year and displayed at multiple evaluation dates in the form of a loss triangle. The evaluation dates are usually in annual increments and are used to determine the age of each policy period, or the length of time in months from the policy inception. Age-to-age LDFs are calculated for each period by dividing the incurred losses at a particular evaluation age by those from the evaluation age immediately preceding it. Cumulative LDFs are derived by multiplying successive age-to-age LDFs. The Incurred Loss Development Method assumes that case reserve adequacy remains consistent over time. It also assumes that there have been no major changes in claim settlement rates.

Paid Loss Development Method

This methodology is similar to the Incurred Loss Development Method except that the LDFs are calculated based on and applied to paid losses instead of incurred losses. The Paid Loss Development assumes that the relative speed at which claims are settled remains consistent over time. A disadvantage of this method is that it ignores any information provided by the case reserves in determining the ultimate settlement value of claims. An advantage of this method is that it is not distorted by unusual changes in case reserves.

Expected Loss Method

This technique relies on historical loss experience to derive estimates for the ultimate loss value of a particular policy period. Unlike the methods above, this procedure does not rely on the loss experience for the policy period being estimated. The inherent assumption in this method is that the loss experience for the policy period being estimated will resemble the average experience of historical periods after adjustments are made for loss trends and exposure changes. This method works particularly well for immature policy periods with limited or sporadic loss activity.

Paid/Incurred Bornhuetter-Ferguson Methods

These techniques blend the results of the loss development and expected loss methods. To calculate ultimate loss values using the Bornhuetter-Ferguson method, a weighted average of the results using the methods above is calculated according to the formula: $B-F = (1/LDF) \times (\text{Loss Development Method}) + (1-1/LDF) \times (\text{Expected Loss Method})$. The Bornhuetter-Ferguson methodology can be applied to either paid or incurred losses.

Summary Exhibits

The attached exhibits in this report provide a summary of findings, supporting calculations, and the data which served as the basis for our analysis. A brief description of the Summary Exhibits can be found below. The remaining exhibits are more technical in nature. In lieu of a detailed description, we have provided footnotes on each exhibit which outline the calculations.

Exhibit 1 – Calculation of Unpaid Claim Liability – Net of Insurance Recoveries

Exhibit 1 provides our estimates of ultimate losses by policy year limited to historical retentions. We have also shown paid losses and incurred losses. Unpaid claim liability is calculated by subtracting paid amounts from the ultimate losses. This amount can be viewed as the sum of case reserves and IBNR. Claims adjusters estimate case reserves for each individual claim. IBNR is an actuarial estimate made in bulk and provides for future development on knowns claims and the cost of late reported and/or re-opened claims.

Exhibit 2 - Reconciliation

Exhibit 2 contains a reconciliation between our current estimate of the unpaid claim liability and the estimate from our previous actuarial study. The change in unpaid claim liability equals the change in ultimate losses for prior periods, plus the ultimate losses for new claims since our last study, less amounts paid since our prior report.

Exhibit 3 – Ultimate Loss Comparison

Exhibit 3 compares our ultimate loss estimates by policy year to results from previous studies. This exhibit also provides a restatement of prior unpaid claim liability amounts based on current ultimate loss estimates. The difference between the original and restated amounts demonstrate the level of uncertainty associated with our estimates.

Exhibit 4 – Claim Statistics

Exhibit 4 contains exposure amounts, ultimate losses, ultimate claim counts, frequency, severity, and loss rates. We have provided this information for historical policy periods as well as a forecast for the upcoming period. We use this information to identify trends in historical loss experience and to evaluate the reasonableness of our ultimate loss estimates.

Section 4: Limitations

Any estimate of loss liabilities and future loss events is subject to considerable uncertainty. Although we have employed generally accepted actuarial techniques and methodologies in our analysis, actual loss results will undoubtedly vary from our estimates, perhaps significantly. There can be no guarantee that actual losses will not exceed the level indicated by our estimates. We have identified several factors, both general and specific, which increase the risk associated with our estimates. A brief description of the major risk factors follows.

Data

In preparing our analysis, we relied on data and other information supplied to us by RCCD and others. This information consisted of an insurance program summary, exposure by policy period, and detailed loss data. We have performed a general review of the reasonableness and consistency but have not conducted a detailed audit of the data. Our review consists mainly of comparing the data to information from previous reports to determine if there are any abnormalities.

We have relied on RCCD's assertions regarding details of past insurance plans. We have not inspected the prior insurance agreements in detail to verify retention amounts or other parameters. We have only provided estimates for the policy periods and lines of insurance identified in our analysis. Liabilities may exist in addition to those outlined in this report for prior policy periods or lines of business which we were not requested to review.

We were provided loss information in detailed format and summarized the data ourselves, including capping individual claims at historical retention levels. In certain cases, this process involves grouping multiple claims together since they are related to a single occurrence. This is a very manual process and involves making various assumptions which could lead to errors.

The results of our analysis are dependent upon the accuracy and completeness of the underlying data. We recommend that RCCD and its auditors carefully review the Data Exhibits contained in this report. Any discrepancies in the information provided to us should be reported immediately so that we can produce an amended report.

Inherent Uncertainty

The calculations and estimates contained in this report rely on the assumption that future loss activity will resemble events of the past after adjustments for changes in historical claim costs. Factors that influence the future cost of claims include inflation, legislative changes, claim settlement practices, litigation rates, and emergence of large losses. Changes in any of these factors contribute to the variability of actual results from their expected value. In performing our analysis, we have not anticipated any major changes to the legal, social, or economic environment nor have we made provisions for new types or classes of losses not represented in RCCD's historical loss experience.

Industry Information

In certain cases, we have relied upon insurance industry benchmarks to supplement RCCD's data. Assumptions regarding future loss development, payout patterns, loss rates, increased limits experience, frequency/severity trends and benefit level changes have been partially based on these industry benchmarks. An additional element of uncertainty is added due to the reliance on this information. We have made every effort to ensure that the benchmarks used in our analysis are based on the latest available industry data and provide a reasonable indication of RCCD's future loss experience.

Specific Risk Factors

In addition to the general risk factors described above, there are specific factors unique to RCCD which increase the uncertainty associated with our estimates. First, workers' compensation is a long-tailed line of insurance meaning that it may take several years, perhaps in excess of twenty, for all claims from a particular policy period to close. It is difficult, if not impossible, to predict the impact of medical inflation, legislative changes, and other factors that will influence the cost of claims this far into the future.

Secondly, RCCD is located only in the state of California. There may be legislative changes, economic conditions, or significant weather events that are unique to the state and have an impact on future costs. These factors would affect RCCD more than other organizations with operations across several states.

Over the last ten years, the workers' compensation system in California has gone through numerous legislative and judicial changes. The cost of claims in California are routinely higher than the rest of the country, claims take longer to close, and there is generally more attorney involvement in the claims settlement process versus other states. These factors also result in additional uncertainty to our estimates.

Finally, RCCD has experienced several wrongful termination and discrimination claims as part of its liability program. These claims are typically larger than RCCD's other liability claims and sometimes are reported years after the incident occurred. The unpredictability of these claims increases the uncertainty of our estimates.

Section 5: Actuarial Disclosures

Intended Measure of Estimates

We have estimated a range of reasonably possible outcomes for the unpaid claim liability in this study. The actuarial central estimate represents the expected value over the range of reasonably possible outcomes. In our report, the term “unpaid claim estimate” is defined as the amount necessary to settle 1) all remaining open claims, 2) claims that have occurred but not yet been reported, and 3) claims that may re-open in the future and require additional payments.

In general, unpaid claim liability is calculated as ultimate losses less paid losses. Self-insured organizations generally pay the full amount of the claims and then seek recoveries from excess insurers for amounts exceeding historical retentions. In calculating liabilities, we have limited losses to historical retentions. We have not reviewed amounts recovered-to-date from excess insurers or any receivable amounts RCCD has established for these recoveries.

Our estimates are for retained claims only and do not contain a provision for insurance premiums or claim handling expenses.

Dates

The evaluation and accounting dates of our study are both 3/31/2019. The review date of our analysis is 4/19/2019.

Gross vs. Net

We have provided estimate net of insurance, subrogation, and second injury fund recoveries. We have made no effort to evaluate the financial condition of RCCD’s insurers or their ability to pay claims.

Discounting

Our estimates are presented on an undiscounted basis with no consideration of the time value of money.

Loss Adjustment Expenses

Loss adjustment expenses (“LAE”) are generally split between allocated loss adjustment expenses (“ALAE”) and unallocated loss adjustment expenses (“ULAE”). ALAE includes expenses such as legal fees that can be assigned directly to a specific claim and usually are shown on the loss run along with medical and indemnity costs. We have grouped ALAE with losses in our analysis and our estimates contain a provision for unpaid ALAE amounts.

ULAE costs cannot readily be allocated to a specific claim file. These expenses include the salaries and overhead of a claims department, or in the case of a self-insured organization, the amount paid to a TPA to administer claims. We have not estimated the liability for unpaid ULAE in our analysis.

Updates from Previous Study

This analysis is an update from a previous actuarial study we completed based on data valued as of 4/30/2018. There are no changes in methods, models or assumptions since the prior study. Summary Exhibit 2 provides a reconciliation of the results between the two analyses.

Section 6: Distribution and Use

This report has been prepared for the use of RCCD management with the intended purpose of evaluating RCCD's liabilities and expected future losses. We understand that RCCD may wish to supply copies of the final report to management, external auditors, insurance brokers and other interested parties. We hereby grant permission for such distribution provided that the report is distributed in its entirety and RCCD makes the parties aware that we are available to answer any questions they may have. Furthermore, Centric Actuarial Solutions, LLC does not intend to benefit any third-party recipient of this report or create any legal duty to a third party.

Section 7: Glossary

Accident Date - The date at which an accident giving rise to a claim occurs.

Age - A measure of the relative maturity of a policy period. The age is determined by counting the number of months between the policy inception date and evaluation date.

Allocated Loss Adjustment Expense (ALAE) - Claim expenses, such as legal fees, that can be assigned to a specific claim.

Benefit Level Factor - A ratio applied to historical losses to adjust for legislative changes made to the workers' compensation system.

Case Reserve - The dollar amount, as estimated by the claims adjuster, necessary to settle an individual open claim.

Confidence Level - The probability that losses will not exceed stated estimates.

Evaluation Date - The "as-of" date, or date in which losses are valued on the loss run or other loss report.

Exposure - A relative measure of risk such as payroll.

Frequency - The number of claims per some unit of exposure.

Incurred But Not Reported (IBNR) - Losses that have occurred, but have either not been reported or have not yet developed. IBNR can be used to describe claim counts or loss dollars.

Incurred Losses and ALAE - The sum of Paid Losses and ALAE plus Case Reserves for a group of claims. This number is a fixed amount as of a certain point in time.

Industry Data - Generic term used to describe miscellaneous insurance company statistics gathered and published by various organizations affiliated with the insurance industry.

Loss Development - The change in losses between two evaluation dates.

Loss Development Factor (LDF) - A ratio applied to paid or incurred losses as of a certain date to estimate their ultimate value.

Loss Rate - Ultimate loss dollars per some unit of exposure.

Nominal Basis - Actual value with no discounting for time value of money.

Paid Losses and ALAE - The dollar amount actually paid to claimants including partial payments on open claims and total payments on closed claims as of a particular date.

Pure Premium - See "Loss Rate".

Report Date - The date in which a claim is made.

Severity - The average cost per claim.

Subrogation Recoveries – Recovery of payments made on a claim from whom the injury was caused and is legally responsible.

Trend Factor - A ratio applied to historical losses to adjust for changes in claim cost levels between the historical and prospective periods.

Ultimate Losses and ALAE - The amount of dollars paid when all claims from a specific period have been settled. This value is the sum of paid losses, case reserves, and IBNR as of a particular date and could change over time.

Unallocated Loss Adjustment Expenses (ULAE) - Claim handling charges and other claim expenses not assigned to specific claims.

List of Exhibits

Summary Exhibits

- EXHIBIT 1 Calculation of Unpaid Claim Liability – Net of Insurance Recoveries
- EXHIBIT 2 Reconciliation
- EXHIBIT 3 Ultimate Loss Comparison
- EXHIBIT 4 Claim Diagnostics

Supporting Exhibits

- EXHIBIT 1 Selection of Ultimate Losses and ALAE – Net of Insurance Recoveries
- EXHIBIT 2 Paid Loss Development Method
- EXHIBIT 3 Incurred Loss Development Method
- EXHIBIT 4 Expected Loss Method
- EXHIBIT 5 Paid Bornhuetter-Ferguson Method
- EXHIBIT 6 Incurred Bornhuetter-Ferguson Method

Forecast Exhibits

- EXHIBIT 1 Development of Expected Loss Rate
- EXHIBIT 2 Development of Preliminary Ultimate Losses
- EXHIBIT 3 Development of Claim Frequency

Data Exhibits

- EXHIBIT 1 Program Summary
- EXHIBIT 2 Summary of Historical Loss Data
- EXHIBIT 3 Large Losses
- EXHIBIT 4 Paid Losses at Historical Retentions
- EXHIBIT 5 Incurred Losses at Historical Retentions
- EXHIBIT 6 Paid Losses at Various Limits
- EXHIBIT 7 Incurred Losses at Various Limits
- EXHIBIT 8 Paid Loss Development Triangle
- EXHIBIT 9 Incurred Loss Development Triangle

RCCD

Calculation of Unpaid Claim Liability - Net of Insurance Recoveries
Workers' Compensation
as of 3/31/2019

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|--------------|--------------------------------|--------------------------------|----------------------------|---------------------------------------|------------------------------|------------------|
| <u>Policy Inception</u> | <u>Limit</u> | Limited Ultimate <u>Losses</u> | Limited Incurred <u>Losses</u> | Limited Paid <u>Losses</u> | Limited Unpaid Claim <u>Liability</u> | Limited Case <u>Reserves</u> | <u>IBNR</u> |
| 07/01/01 | 250,000 | 802,249 | 802,249 | 802,249 | 0 | 0 | 0 |
| 07/01/02 | 250,000 | 452,199 | 452,199 | 452,199 | 0 | 0 | 0 |
| 07/01/03 | 250,000 | 597,926 | 597,926 | 597,926 | 0 | 0 | 0 |
| 07/01/04 | 350,000 | 776,121 | 776,121 | 776,121 | 0 | 0 | 0 |
| 07/01/05 | 350,000 | 796,603 | 796,603 | 796,603 | 0 | 0 | 0 |
| 07/01/06 | 350,000 | 450,674 | 450,674 | 450,674 | 0 | 0 | 0 |
| 07/01/07 | 350,000 | 393,424 | 393,424 | 393,424 | 0 | 0 | 0 |
| 07/01/08 | 350,000 | 132,604 | 132,604 | 132,604 | 0 | 0 | 0 |
| 07/01/09 | 350,000 | 1,813,236 | 1,813,236 | 1,813,236 | 0 | 0 | 0 |
| 07/01/10 | 350,000 | 1,475,000 | 1,449,859 | 1,430,872 | 44,128 | 18,987 | 25,141 |
| 07/01/11 | 500,000 | 1,219,683 | 1,219,683 | 1,219,683 | 0 | 0 | 0 |
| 07/01/12 | 500,000 | 450,000 | 431,878 | 420,980 | 29,020 | 10,898 | 18,122 |
| 07/01/13 | 500,000 | 450,000 | 418,002 | 374,902 | 75,098 | 43,100 | 31,998 |
| 07/01/14 | 500,000 | 750,000 | 650,479 | 628,005 | 121,995 | 22,473 | 99,521 |
| 07/01/15 | 500,000 | 900,000 | 749,271 | 619,451 | 280,549 | 129,820 | 150,729 |
| 07/01/16 | 500,000 | 1,600,000 | 1,325,837 | 946,202 | 653,798 | 379,635 | 274,163 |
| 07/01/17 | 500,000 | 1,600,000 | 1,213,609 | 787,594 | 812,406 | 426,015 | 386,391 |
| 07/01/18 | 500,000 | 900,000 | 199,008 | 95,546 | 804,454 | 103,463 | 700,992 |
| Total | | 15,559,719 | 13,872,663 | 12,738,273 | 2,821,447 | 1,134,390 | 1,687,056 |

Notes:

- (3) From Support Exhibit 1, Column 9. Current year is pro-rata (9 months).
- (4) From Data Exhibit 5, Column 6
- (5) From Data Exhibit 4, Column 6
- (6) = (3) - (5)
- (7) = (4) - (5)
- (8) = (6) - (7)

RCCD
Net Loss Reserve Reconciliation
4/30/18 to 3/31/19

| | |
|--|-------------|
| Net Unpaid Claim Liability as of 4/30/18 | 2,447,672 |
| Add Change in Ultimate Loss Estimates | 357,296 |
| Add Ultimate Loss for New Claims | 1,166,667 |
| Subtract Paid Losses | (1,150,188) |
| Net Unpaid Claim Liability as of 3/31/19 | 2,821,447 |

RCCD
Ultimate Loss Comparison
Workers' Compensation

Evaluation Date----->

| <u>Policy Year</u> | <u>6/30/2013</u> | <u>6/30/2014</u> | <u>5/31/2015</u> | <u>4/30/2016</u> | <u>4/30/2017</u> | <u>4/30/2018</u> | <u>3/31/2019</u> |
|---------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| 07/01/01 | 900,000 | 802,109 | 802,115 | 802,115 | 802,115 | 802,115 | 802,249 |
| 07/01/02 | 550,000 | 550,000 | 451,097 | 451,187 | 451,944 | 451,944 | 452,199 |
| 07/01/03 | 750,000 | 586,199 | 597,926 | 597,926 | 597,926 | 597,926 | 597,926 |
| 07/01/04 | 725,000 | 800,000 | 800,000 | 800,000 | 775,688 | 777,226 | 776,121 |
| 07/01/05 | 795,963 | 796,603 | 796,603 | 796,603 | 796,603 | 796,603 | 796,603 |
| 07/01/06 | 441,633 | 450,674 | 450,674 | 450,674 | 450,674 | 450,674 | 450,674 |
| 07/01/07 | 500,000 | 393,411 | 393,411 | 393,411 | 393,411 | 393,411 | 393,424 |
| 07/01/08 | 124,817 | 127,175 | 128,805 | 132,598 | 132,598 | 132,598 | 132,604 |
| 07/01/09 | 2,000,000 | 2,100,000 | 1,900,000 | 1,811,727 | 1,812,995 | 1,813,236 | 1,813,236 |
| 07/01/10 | 1,300,000 | 1,600,000 | 1,800,000 | 1,450,000 | 1,475,000 | 1,475,000 | 1,475,000 |
| 07/01/11 | 1,300,000 | 1,400,000 | 1,700,000 | 1,500,000 | 1,215,632 | 1,215,787 | 1,219,683 |
| 07/01/12 | 1,200,000 | 1,000,000 | 700,000 | 600,000 | 500,000 | 420,901 | 450,000 |
| 07/01/13 | | 1,300,000 | 1,100,000 | 700,000 | 550,000 | 450,000 | 450,000 |
| 07/01/14 | | | 1,300,000 | 1,000,000 | 900,000 | 775,000 | 750,000 |
| 07/01/15 | | | | 1,150,000 | 1,050,000 | 1,000,000 | 900,000 |
| 07/01/16 | | | | | 1,200,000 | 1,400,000 | 1,600,000 |
| 07/01/17 | | | | | | 1,300,000 | 1,600,000 |
| 07/01/18 | | | | | | | 1,200,000 |
| Loss Reserve Development | (1,227,694) | (2,096,452) | (2,315,080) | (1,134,857) | (111,535) | 357,296 | |
| Initial Unpaid Claim Liability | 4,191,347 | 3,837,492 | 3,627,977 | 2,391,375 | 2,125,211 | 2,447,672 | 2,821,447 |
| Restated Unpaid Claim Liability | 2,963,653 | 1,741,040 | 1,312,897 | 1,256,518 | 2,013,676 | 2,804,968 | 2,821,447 |
| Percentage Difference | -29.3% | -54.6% | -63.8% | -47.5% | -5.2% | 14.6% | 0.0% |

RCCD
Claim Diagnostics
Workers' Compensation
as of 3/31/2019

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|--------------|--------------------------|--------------------------------|-----------------------------|------------------------|-------------------------------|---------------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Exposure: Payroll</u> | <u>Limited Ultimate Losses</u> | <u>Ultimate Claim Count</u> | <u>Claim Frequency</u> | <u>Limited Claim Severity</u> | <u>Loss Rate per \$100 of Payroll</u> |
| 07/01/08 | \$350,000 | 116,511,097 | 132,604 | 53 | 0.45 | 2,502 | 0.11 |
| 07/01/09 | \$350,000 | 115,408,330 | 1,813,236 | 54 | 0.47 | 33,578 | 1.57 |
| 07/01/10 | \$350,000 | 113,836,468 | 1,475,000 | 59 | 0.52 | 25,000 | 1.30 |
| 07/01/11 | \$500,000 | 105,846,966 | 1,219,683 | 58 | 0.55 | 21,029 | 1.15 |
| 07/01/12 | \$500,000 | 103,044,365 | 450,000 | 45 | 0.44 | 10,000 | 0.44 |
| 07/01/13 | \$500,000 | 106,000,000 | 450,000 | 51 | 0.48 | 8,824 | 0.42 |
| 07/01/14 | \$500,000 | 112,922,000 | 750,000 | 30 | 0.27 | 25,000 | 0.66 |
| 07/01/15 | \$500,000 | 126,544,627 | 900,000 | 44 | 0.35 | 20,455 | 0.71 |
| 07/01/16 | \$500,000 | 131,899,855 | 1,600,000 | 45 | 0.34 | 35,556 | 1.21 |
| 07/01/17 | \$500,000 | 145,029,292 | 1,600,000 | 67 | 0.46 | 23,881 | 1.10 |
| 07/01/18 | \$500,000 | 150,000,000 | 1,200,000 | 83 | 0.55 | 14,458 | 0.80 |
| <u>Loss Forecast</u> | | | | | | | |
| 07/01/19 | \$500,000 | 150,000,000 | 1,340,000 | 53 | 0.35 | 25,325 | 0.89 |

SUPPORTING EXHIBITS

RCCD

Selection of Ultimate Losses & ALAE
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|-------------------------|--------------------------------|-------------------------|-------------------------------------|---|-----------------------------|------------------------|----------------------------|--|
| <u>Policy Inception</u> | <u>Limited Incurred Losses</u> | <u>Open Claim Count</u> | <u>Paid Loss Development Method</u> | <u>Incurred Loss Development Method</u> | <u>Expected Loss Method</u> | <u>Paid B-F Method</u> | <u>Incurred B-F Method</u> | <u>Selected Ultimate Losses & ALAE</u> |
| 07/01/01 | 802,249 | 0 | 810,477 | 806,260 | | | | 802,249 |
| 07/01/02 | 452,199 | 0 | 458,247 | 454,460 | | | | 452,199 |
| 07/01/03 | 597,926 | 0 | 608,113 | 600,974 | | | | 597,926 |
| 07/01/04 | 776,121 | 0 | 793,708 | 781,034 | | | | 776,121 |
| 07/01/05 | 796,603 | 0 | 818,558 | 803,171 | | | | 796,603 |
| 07/01/06 | 450,674 | 0 | 465,996 | 455,440 | | | | 450,674 |
| 07/01/07 | 393,424 | 0 | 412,728 | 399,225 | | | | 393,424 |
| 07/01/08 | 132,604 | 0 | 140,736 | 135,352 | | | | 132,604 |
| 07/01/09 | 1,813,236 | 0 | 1,948,753 | 1,869,056 | | | | 1,813,236 |
| 07/01/10 | 1,449,859 | 2 | 1,562,920 | 1,505,199 | | | | 1,475,000 |
| 07/01/11 | 1,219,683 | 0 | 1,359,460 | 1,276,294 | | | | 1,219,683 |
| 07/01/12 | 431,878 | 1 | 481,112 | 454,643 | | | | 450,000 |
| 07/01/13 | 418,002 | 1 | 441,199 | 446,181 | 1,049,051 | 532,538 | 484,255 | 450,000 |
| 07/01/14 | 650,479 | 1 | 799,182 | 712,375 | 1,137,418 | 871,629 | 749,306 | 750,000 |
| 07/01/15 | 749,271 | 5 | 898,521 | 853,453 | 1,278,882 | 1,016,656 | 905,385 | 900,000 |
| 07/01/16 | 1,325,837 | 11 | 1,638,273 | 1,678,767 | 1,188,873 | 1,448,429 | 1,575,776 | 1,600,000 |
| 07/01/17 | 1,213,609 | 19 | 1,738,615 | 1,729,420 | 1,304,542 | 1,501,177 | 1,602,697 | 1,600,000 |
| 07/01/18 | 199,008 | 14 | 768,625 | 698,939 | 1,358,721 | 1,285,368 | 1,170,862 | 1,200,000 |

Notes:

- (2) From Data Exhibit 5, Column 6
- (3) From Data Exhibit 2, Column 3
- (4) From Exhibit 2, Column 7
- (5) From Exhibit 3, Column 7
- (6) From Exhibit 4, Column 9. Current year from Forecast Exhibit 1.
- (7) From Exhibit 5, Column 8
- (8) From Exhibit 6, Column 8
- (9) Selection based on judgment using results of Methods in Columns (4) through (8)

RCCD
Paid Loss Development Method
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|-------------------------|--------------|------------------------|----------------------|----------------------------|-----------------|--------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Evaluation Date</u> | <u>Age In Months</u> | <u>Limited Paid Losses</u> | <u>Paid LDF</u> | <u>Limited Ultimate Losses</u> |
| 07/01/01 | \$250,000 | 03/31/19 | 213 | 802,249 | 1.010 | 810,477 |
| 07/01/02 | \$250,000 | 03/31/19 | 201 | 452,199 | 1.013 | 458,247 |
| 07/01/03 | \$250,000 | 03/31/19 | 189 | 597,926 | 1.017 | 608,113 |
| 07/01/04 | \$350,000 | 03/31/19 | 177 | 776,121 | 1.023 | 793,708 |
| 07/01/05 | \$350,000 | 03/31/19 | 165 | 796,603 | 1.028 | 818,558 |
| 07/01/06 | \$350,000 | 03/31/19 | 153 | 450,674 | 1.034 | 465,996 |
| 07/01/07 | \$350,000 | 03/31/19 | 141 | 393,424 | 1.049 | 412,728 |
| 07/01/08 | \$350,000 | 03/31/19 | 129 | 132,604 | 1.061 | 140,736 |
| 07/01/09 | \$350,000 | 03/31/19 | 117 | 1,813,236 | 1.075 | 1,948,753 |
| 07/01/10 | \$350,000 | 03/31/19 | 105 | 1,430,872 | 1.092 | 1,562,920 |
| 07/01/11 | \$500,000 | 03/31/19 | 93 | 1,219,683 | 1.115 | 1,359,460 |
| 07/01/12 | \$500,000 | 03/31/19 | 81 | 420,980 | 1.143 | 481,112 |
| 07/01/13 | \$500,000 | 03/31/19 | 69 | 374,902 | 1.177 | 441,199 |
| 07/01/14 | \$500,000 | 03/31/19 | 57 | 628,005 | 1.273 | 799,182 |
| 07/01/15 | \$500,000 | 03/31/19 | 45 | 619,451 | 1.451 | 898,521 |
| 07/01/16 | \$500,000 | 03/31/19 | 33 | 946,202 | 1.731 | 1,638,273 |
| 07/01/17 | \$500,000 | 03/31/19 | 21 | 787,594 | 2.208 | 1,738,615 |
| 07/01/18 | \$500,000 | 03/31/19 | 9 | 95,546 | 8.045 | 768,625 |

Notes:

(6) From Data Exhibit 8
(7) = (5) x (6)

RCCD
Incurred Loss Development Method
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|-------------------------|--------------|------------------------|----------------------|--------------------------------|---------------------|--------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Evaluation Date</u> | <u>Age In Months</u> | <u>Limited Incurred Losses</u> | <u>Incurred LDF</u> | <u>Limited Ultimate Losses</u> |
| 07/01/01 | \$250,000 | 03/31/19 | 213 | 802,249 | 1.005 | 806,260 |
| 07/01/02 | \$250,000 | 03/31/19 | 201 | 452,199 | 1.005 | 454,460 |
| 07/01/03 | \$250,000 | 03/31/19 | 189 | 597,926 | 1.005 | 600,974 |
| 07/01/04 | \$350,000 | 03/31/19 | 177 | 776,121 | 1.006 | 781,034 |
| 07/01/05 | \$350,000 | 03/31/19 | 165 | 796,603 | 1.008 | 803,171 |
| 07/01/06 | \$350,000 | 03/31/19 | 153 | 450,674 | 1.011 | 455,440 |
| 07/01/07 | \$350,000 | 03/31/19 | 141 | 393,424 | 1.015 | 399,225 |
| 07/01/08 | \$350,000 | 03/31/19 | 129 | 132,604 | 1.021 | 135,352 |
| 07/01/09 | \$350,000 | 03/31/19 | 117 | 1,813,236 | 1.031 | 1,869,056 |
| 07/01/10 | \$350,000 | 03/31/19 | 105 | 1,449,859 | 1.038 | 1,505,199 |
| 07/01/11 | \$500,000 | 03/31/19 | 93 | 1,219,683 | 1.046 | 1,276,294 |
| 07/01/12 | \$500,000 | 03/31/19 | 81 | 431,878 | 1.053 | 454,643 |
| 07/01/13 | \$500,000 | 03/31/19 | 69 | 418,002 | 1.067 | 446,181 |
| 07/01/14 | \$500,000 | 03/31/19 | 57 | 650,479 | 1.095 | 712,375 |
| 07/01/15 | \$500,000 | 03/31/19 | 45 | 749,271 | 1.139 | 853,453 |
| 07/01/16 | \$500,000 | 03/31/19 | 33 | 1,325,837 | 1.266 | 1,678,767 |
| 07/01/17 | \$500,000 | 03/31/19 | 21 | 1,213,609 | 1.425 | 1,729,420 |
| 07/01/18 | \$500,000 | 03/31/19 | 9 | 199,008 | 3.512 | 698,939 |

Notes:

(6) From Data Exhibit 8

(7) = (5) x (6)

RCCD
Expected Loss Method
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|-------------------------|--------------|----------------------------------|--------------------------------|--------------------------------|-------------------------------------|------------------------------------|----------------|--------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>2019 De-Trended Loss Rate</u> | <u>Limit Adjustment Factor</u> | <u>2019 Adjusted Loss Rate</u> | <u>Initial Forecasted Loss Rate</u> | <u>Selected Expected Loss Rate</u> | <u>Payroll</u> | <u>Limited Ultimate Losses</u> |
| 07/01/13 | \$500,000 | 0.90 | 1.000 | 0.90 | 1.25 | 0.99 | \$106,000,000 | 1,049,051 |
| 07/01/14 | \$500,000 | 0.92 | 1.000 | 0.92 | 1.28 | 1.01 | \$112,922,000 | 1,137,418 |
| 07/01/15 | \$500,000 | 0.91 | 1.000 | 0.91 | 1.30 | 1.01 | \$126,544,627 | 1,278,882 |
| 07/01/16 | \$500,000 | 0.91 | 1.000 | 0.91 | 0.88 | 0.90 | \$131,899,855 | 1,188,873 |
| 07/01/17 | \$500,000 | 0.90 | 1.000 | 0.90 | 0.89 | 0.90 | \$145,029,292 | 1,304,542 |
| 07/01/18 | \$500,000 | 0.90 | 1.000 | 0.90 | 0.93 | 0.91 | \$150,000,000 | 1,358,721 |

Notes:

- (3) From Forecast Exhibit 1
- (4) From Data Exhibit 7
- (5) = (3) x (4)
- (6) From Previous Studies
- (8) Provided by Client
- (9) = (7) x (8) / 100

RCCD

Paid Bornhuetter-Ferguson Method
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|--------------|-----------------------------|-------------------------------------|-----------------|------------------------------------|--|--------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Expected Loss Method</u> | <u>Paid Loss Development Method</u> | <u>Paid LDF</u> | <u>Weight-Expected Loss Method</u> | <u>Weight-Paid Loss Development Method</u> | <u>Limited Ultimate Losses</u> |
| 07/01/13 | \$500,000 | 1,049,051 | 441,199 | 1.177 | 15.0% | 85.0% | 532,538 |
| 07/01/14 | \$500,000 | 1,137,418 | 799,182 | 1.273 | 21.4% | 78.6% | 871,629 |
| 07/01/15 | \$500,000 | 1,278,882 | 898,521 | 1.451 | 31.1% | 68.9% | 1,016,656 |
| 07/01/16 | \$500,000 | 1,188,873 | 1,638,273 | 1.731 | 42.2% | 57.8% | 1,448,429 |
| 07/01/17 | \$500,000 | 1,304,542 | 1,738,615 | 2.208 | 54.7% | 45.3% | 1,501,177 |
| 07/01/18 | \$500,000 | 1,358,721 | 768,625 | 8.045 | 87.6% | 12.4% | 1,285,368 |

Notes:

- (3) From Exhibit 4, Column 9
- (4) From Exhibit 2, Column 7
- (6) = 1 - [1 / (5)]
- (7) = 1 / (5)
- (8) = [(3) x (6)] + [(4) x (7)]

RCCD

Incurred Bornhuetter-Ferguson Method
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|--------------|--------------------------------|---|------------------------|--|--|--------------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | Expected Loss <u>Method</u> | Incurred Loss Development <u>Method</u> | Incurred <u>LDF</u> | Weight- Expected Loss <u>Method</u> | Weight- Incurred Loss Development <u>Method</u> | Limited Ultimate <u>Losses</u> |
| 07/01/13 | \$500,000 | 1,049,051 | 446,181 | 1.067 | 6.3% | 93.7% | 484,255 |
| 07/01/14 | \$500,000 | 1,137,418 | 712,375 | 1.095 | 8.7% | 91.3% | 749,306 |
| 07/01/15 | \$500,000 | 1,278,882 | 853,453 | 1.139 | 12.2% | 87.8% | 905,385 |
| 07/01/16 | \$500,000 | 1,188,873 | 1,678,767 | 1.266 | 21.0% | 79.0% | 1,575,776 |
| 07/01/17 | \$500,000 | 1,304,542 | 1,729,420 | 1.425 | 29.8% | 70.2% | 1,602,697 |
| 07/01/18 | \$500,000 | 1,358,721 | 698,939 | 3.512 | 71.5% | 28.5% | 1,170,862 |

Notes:

(3) From Exhibit 4, Column 9

(4) From Exhibit 3, Column 7

(6) = $1 - [1 / (5)]$

(7) = $1 / (5)$

(8) = $[(3) \times (6)] + [(4) \times (7)]$

FORECAST EXHIBITS

RCCD

Development of Forecasted Losses for 2019-20
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|-------------------------|----------------|-----------------------------|------------------------|---|-----------------------------|--------------------------|--|---------------------------------------|
| <u>Policy Inception</u> | <u>Payroll</u> | <u>Payroll Trend Factor</u> | <u>Trended Payroll</u> | <u>Selected Ultimate Losses \$0 - \$500,000</u> | <u>Benefit Level Factor</u> | <u>Loss Trend Factor</u> | <u>Trended Ultimate Losses \$0 - \$500,000</u> | <u>Loss Rate per \$100 of Payroll</u> |
| 07/01/08 | 116,511,097 | 1.312 | 152,872,656 | 132,604 | 1.008 | 1.243 | 166,209 | 0.11 |
| 07/01/09 | 115,408,330 | 1.280 | 147,732,420 | 1,963,236 | 1.001 | 1.219 | 2,395,735 | 1.62 |
| 07/01/10 | 113,836,468 | 1.249 | 142,166,149 | 1,661,103 | 1.001 | 1.195 | 1,986,304 | 1.40 |
| 07/01/11 | 105,846,966 | 1.218 | 128,964,250 | 1,219,683 | 1.000 | 1.172 | 1,429,153 | 1.11 |
| 07/01/12 | 103,044,365 | 1.189 | 122,487,369 | 467,877 | 1.019 | 1.149 | 547,823 | 0.45 |
| 07/01/13 | 106,000,000 | 1.160 | 122,927,502 | 443,690 | 1.021 | 1.126 | 509,919 | 0.41 |
| 07/01/14 | 112,922,000 | 1.131 | 127,760,878 | 755,778 | 1.001 | 1.104 | 834,968 | 0.65 |
| 07/01/15 | 126,544,627 | 1.104 | 139,681,591 | 875,987 | 0.998 | 1.082 | 946,429 | 0.68 |
| 07/01/16 | 131,899,855 | 1.077 | 142,041,717 | 1,658,520 | 0.999 | 1.061 | 1,759,146 | 1.24 |
| 07/01/17 | 145,029,292 | 1.051 | 152,371,400 | 1,734,018 | 1.001 | 1.040 | 1,805,876 | 1.19 |
| 07/01/18 | 150,000,000 | 1.025 | 153,750,000 | 733,782 | 1.000 | 1.020 | 748,458 | 0.49 |

Notes:

- (2) Provided by Client
- (3) Payroll Trend of 2.5% per year based on Industry Info
- (4) = (2) x (3)
- (5) From Exhibit 2, Column 10
- (6) Based on NCCI industry data
- (7) 2.0% Trend per Year (based on industry and client data)
- (8) = (5) x (6) x (7)
- (9) = (8) / (4) x 100
- (10) Forecasted Loss Rate selected from Historical Averages
- (11) Forecasted Payroll provided by Client
- (12) = (10) x (11) / 100

8-year Wtd Average: 0.94
6-year Wtd Average: 0.79
4-year Wtd Average: 0.89

(10) Selected: **0.89**
(11) Forecasted Payroll 2019-20: \$150,000,000
(12) Forecasted Losses 2019-20: **1,340,000**

RCCD
Development of Ultimate Losses for Forecast
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|-------------------------|------------------------------------|--|------------------------|----------------------|-----------------|---------------------|-------------------------------------|---|---|
| <u>Policy Inception</u> | <u>Paid Losses \$0 - \$500,000</u> | <u>Incurred Losses \$0 - \$500,000</u> | <u>Evaluation Date</u> | <u>Age in Months</u> | <u>Paid LDF</u> | <u>Incurred LDF</u> | <u>Paid Loss Development Method</u> | <u>Incurred Loss Development Method</u> | <u>Selected Ultimate Losses \$0 - \$500,000</u> |
| 07/01/08 | 132,604 | 132,604 | 03/31/19 | 129 | 1.061 | 1.021 | 140,736 | 135,352 | 132,604 |
| 07/01/09 | 1,963,236 | 1,963,236 | 03/31/19 | 117 | 1.075 | 1.031 | 2,109,963 | 2,023,674 | 1,963,236 |
| 07/01/10 | 1,550,137 | 1,569,124 | 03/31/19 | 105 | 1.092 | 1.038 | 1,693,191 | 1,629,016 | 1,661,103 |
| 07/01/11 | 1,219,683 | 1,219,683 | 03/31/19 | 93 | 1.115 | 1.046 | 1,359,460 | 1,276,294 | 1,219,683 |
| 07/01/12 | 420,980 | 431,878 | 03/31/19 | 81 | 1.143 | 1.053 | 481,112 | 454,643 | 467,877 |
| 07/01/13 | 374,902 | 418,002 | 03/31/19 | 69 | 1.177 | 1.067 | 441,199 | 446,181 | 443,690 |
| 07/01/14 | 628,005 | 650,479 | 03/31/19 | 57 | 1.273 | 1.095 | 799,182 | 712,375 | 755,778 |
| 07/01/15 | 619,451 | 749,271 | 03/31/19 | 45 | 1.451 | 1.139 | 898,521 | 853,453 | 875,987 |
| 07/01/16 | 946,202 | 1,325,837 | 03/31/19 | 33 | 1.731 | 1.266 | 1,638,273 | 1,678,767 | 1,658,520 |
| 07/01/17 | 787,594 | 1,213,609 | 03/31/19 | 21 | 2.208 | 1.425 | 1,738,615 | 1,729,420 | 1,734,018 |
| 07/01/18 | 95,546 | 199,008 | 03/31/19 | 9 | 8.045 | 3.512 | 768,625 | 698,939 | 733,782 |

Notes:

- (2) From Data Exhibit 6
- (3) From Data Exhibit 7
- (6) From Data Exhibit 8
- (7) From Data Exhibit 9
- (8) = (2) x (6)
- (9) = (3) x (7)
- (10) Selection based on judgment using results of Methods in Columns (8) and (9)

RCCD
Frequency Forecast for 2019-20
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|-------------------------|------------------------|----------------------|--------------------------|------------------------|-----------------------------|------------------------|---------------------|--------------------------|
| <u>Policy Inception</u> | <u>Evaluation Date</u> | <u>Age In Months</u> | <u>Total Claim Count</u> | <u>Claim Count LDF</u> | <u>Ultimate Claim Count</u> | <u>Trended Payroll</u> | <u>Trend Factor</u> | <u>Trended Frequency</u> |
| 07/01/08 | 03/31/19 | 129 | 53 | 1.000 | 53 | 152,872,656 | 0.904 | 0.31 |
| 07/01/09 | 03/31/19 | 117 | 54 | 1.000 | 54 | 147,732,420 | 0.914 | 0.33 |
| 07/01/10 | 03/31/19 | 105 | 59 | 1.000 | 59 | 142,166,149 | 0.923 | 0.38 |
| 07/01/11 | 03/31/19 | 93 | 58 | 1.000 | 58 | 128,964,250 | 0.932 | 0.42 |
| 07/01/12 | 03/31/19 | 81 | 45 | 1.000 | 45 | 122,487,369 | 0.941 | 0.35 |
| 07/01/13 | 03/31/19 | 69 | 51 | 1.000 | 51 | 122,927,502 | 0.951 | 0.39 |
| 07/01/14 | 03/31/19 | 57 | 30 | 1.000 | 30 | 127,760,878 | 0.961 | 0.23 |
| 07/01/15 | 03/31/19 | 45 | 44 | 1.000 | 44 | 139,681,591 | 0.970 | 0.31 |
| 07/01/16 | 03/31/19 | 33 | 45 | 1.001 | 45 | 142,041,717 | 0.980 | 0.31 |
| 07/01/17 | 03/31/19 | 21 | 66 | 1.020 | 67 | 152,371,400 | 0.990 | 0.44 |
| 07/01/18 | 03/31/19 | 9 | 56 | 1.488 | 83 | 153,750,000 | 1.000 | 0.54 |

5-Year Weighted Average: 0.34
3-Year Weighted Average: 0.35

Notes:

- (4) From Data Exhibit 2, Column 5
- (5) From Data Exhibit 10
- (6) = (4) x (5)
- (7) From Exhibit 1
- (8) Based on industry and client data
- (9) = (6) x (8) / (7) x \$1M
- (10) Forecasted frequency selected from historical averages

(10) Selected: **0.35**

PROGRAM SUMMARY & LOSS DATA

RCCD
Summary of Program Provisions
Workers' Compensation

| <u>Policy Inception</u> | <u>Plan Type</u> | <u>Per Occurrence Retention</u> | <u>Excess Insurance</u> | <u>Claims Adjusting</u> | <u>ALAE</u> | <u>ULAE</u> |
|-------------------------|------------------|---------------------------------|------------------------------|-------------------------|-------------|-------------|
| 07/01/01 | Self-Insurance | \$250,000 | | York | Included | N/A |
| 07/01/02 | Self-Insurance | \$250,000 | | York | Included | N/A |
| 07/01/03 | Self-Insurance | \$250,000 | | York | Included | N/A |
| 07/01/04 | Self-Insurance | \$350,000 | | York | Included | N/A |
| 07/01/05 | Self-Insurance | \$350,000 | | York | Included | N/A |
| 07/01/06 | Self-Insurance | \$350,000 | | York | Included | N/A |
| 07/01/07 | Self-Insurance | \$350,000 | | York | Included | N/A |
| 07/01/08 | Self-Insurance | \$350,000 | | York | Included | N/A |
| 07/01/09 | Self-Insurance | \$350,000 | | York | Included | N/A |
| 07/01/10 | Self-Insurance | \$350,000 | | York | Included | N/A |
| 07/01/11 | Self-Insurance | \$500,000 | | York | Included | N/A |
| 07/01/12 | Self-Insurance | \$500,000 | | York | Included | N/A |
| 07/01/13 | Self-Insurance | \$500,000 | | York | Included | N/A |
| 07/01/14 | Self-Insurance | \$500,000 | | York | Included | N/A |
| 07/01/15 | Self-Insurance | \$500,000 | | York | Included | N/A |
| 07/01/16 | Self-Insurance | \$500,000 | | York | Included | N/A |
| 07/01/17 | Self-Insurance | \$500,000 | | York | Included | N/A |
| 07/01/18 | Self-Insurance | \$500,000 | State National Insurance Co. | York | Included | N/A |

RCCD
Summary of Historical Loss Data
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|------------------------|-------------------------|---------------------------|--------------------------|-------------------------------|----------------------|-----------------------------------|
| <u>Policy Inception</u> | <u>Evaluation Date</u> | <u>Open Claim Count</u> | <u>Closed Claim Count</u> | <u>Total Claim Count</u> | Unlimited | | |
| | | | | | <u>Paid Losses & ALAE</u> | <u>Case Reserves</u> | <u>Incurred Losses & ALAE</u> |
| 07/01/01 | 03/31/19 | 0 | 38 | 38 | 802,249 | 0 | 802,249 |
| 07/01/02 | 03/31/19 | 0 | 50 | 50 | 452,199 | 0 | 452,199 |
| 07/01/03 | 03/31/19 | 0 | 61 | 61 | 1,027,831 | 0 | 1,027,831 |
| 07/01/04 | 03/31/19 | 0 | 47 | 47 | 776,121 | 0 | 776,121 |
| 07/01/05 | 03/31/19 | 0 | 59 | 59 | 796,603 | 0 | 796,603 |
| 07/01/06 | 03/31/19 | 0 | 59 | 59 | 450,674 | 0 | 450,674 |
| 07/01/07 | 03/31/19 | 0 | 66 | 66 | 393,424 | 0 | 393,424 |
| 07/01/08 | 03/31/19 | 0 | 53 | 53 | 132,604 | 0 | 132,604 |
| 07/01/09 | 03/31/19 | 0 | 54 | 54 | 2,374,680 | 0 | 2,374,680 |
| 07/01/10 | 03/31/19 | 2 | 57 | 59 | 1,550,137 | 18,987 | 1,569,124 |
| 07/01/11 | 03/31/19 | 0 | 58 | 58 | 1,219,683 | 0 | 1,219,683 |
| 07/01/12 | 03/31/19 | 1 | 44 | 45 | 420,980 | 10,898 | 431,878 |
| 07/01/13 | 03/31/19 | 1 | 50 | 51 | 374,902 | 43,100 | 418,002 |
| 07/01/14 | 03/31/19 | 1 | 29 | 30 | 628,005 | 22,473 | 650,479 |
| 07/01/15 | 03/31/19 | 5 | 39 | 44 | 619,451 | 129,820 | 749,271 |
| 07/01/16 | 03/31/19 | 11 | 34 | 45 | 946,202 | 379,635 | 1,325,837 |
| 07/01/17 | 03/31/19 | 19 | 47 | 66 | 787,594 | 426,015 | 1,213,609 |
| 07/01/18 | 03/31/19 | 14 | 42 | 56 | 95,546 | 103,463 | 199,008 |

Data Source: Loss Runs Provided by Client. Incident-only claims not included in claim count.

RCCD
Claims > \$200,000 Incurred
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|---------------------|-----------------------|----------------------|--------------------|-----------------------------|----------------------|---------------------------------|
| <u>Claim Number</u> | <u>Name</u> | <u>Accident Date</u> | <u>Policy Year</u> | <u>Paid Loss & ALAE</u> | <u>Case Reserves</u> | <u>Incurred Loss & ALAE</u> |
| 0433000034 | RANGEL, SYLVIA | 12/01/03 | 07/01/03 | 679,905 | 0 | 679,905 |
| 0533000031 | SEMONELLA, JOAN | 03/02/05 | 07/01/04 | 342,679 | 0 | 342,679 |
| 0633000042 | Plascencia, Grace | 04/14/06 | 07/01/05 | 246,227 | 0 | 246,227 |
| 0733000059 | MIDDLESWORTH, WILLIAM | 06/04/07 | 07/01/06 | 229,194 | 0 | 229,194 |
| 10123456979 | Jackson, Robin Louise | 09/12/09 | 07/01/09 | 911,443 | 0 | 911,443 |
| 10123456986 | Cornejo, Efen | 10/13/09 | 07/01/09 | 348,609 | 0 | 348,609 |
| 11123457081 | Berber, Alicia | 05/09/11 | 07/01/10 | 237,148 | 0 | 237,148 |
| 11123457092 | Carbajal, Marc | 06/13/11 | 07/01/10 | 469,264 | 0 | 469,264 |
| 12123457181 | CARMONA, MARIA | 10/04/11 | 07/01/11 | 393,529 | 0 | 393,529 |
| 15123457298 | Villarreal, Micah | 11/12/14 | 07/01/14 | 181,123 | 22,473 | 203,596 |
| 17123457386 | Gutierrez, Edgar | 11/16/16 | 07/01/16 | 213,853 | 19,217 | 233,070 |
| 17123457416 | Mendoza, Rene | 05/10/17 | 07/01/16 | 118,612 | 134,784 | 253,395 |

RCCD

Summary of Limited Paid Losses by Policy Year *Workers' Compensation*

| (1) | (2) | (3) | (4) | (5) | (6) |
|-------------------------|--------------|-----------------------|--------------------|--------------------------------|---------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Unlimited Paid</u> | <u>Excess Loss</u> | <u>Number of Excess Losses</u> | <u>Limited Paid</u> |
| 07/01/01 | 250,000 | 802,249 | 0 | 0 | 802,249 |
| 07/01/02 | 250,000 | 452,199 | 0 | 0 | 452,199 |
| 07/01/03 | 250,000 | 1,027,831 | 429,905 | 1 | 597,926 |
| 07/01/04 | 350,000 | 776,121 | 0 | 0 | 776,121 |
| 07/01/05 | 350,000 | 796,603 | 0 | 0 | 796,603 |
| 07/01/06 | 350,000 | 450,674 | 0 | 0 | 450,674 |
| 07/01/07 | 350,000 | 393,424 | 0 | 0 | 393,424 |
| 07/01/08 | 350,000 | 132,604 | 0 | 0 | 132,604 |
| 07/01/09 | 350,000 | 2,374,680 | 561,443 | 1 | 1,813,236 |
| 07/01/10 | 350,000 | 1,550,137 | 119,264 | 1 | 1,430,872 |
| 07/01/11 | 500,000 | 1,219,683 | 0 | 0 | 1,219,683 |
| 07/01/12 | 500,000 | 420,980 | 0 | 0 | 420,980 |
| 07/01/13 | 500,000 | 374,902 | 0 | 0 | 374,902 |
| 07/01/14 | 500,000 | 628,005 | 0 | 0 | 628,005 |
| 07/01/15 | 500,000 | 619,451 | 0 | 0 | 619,451 |
| 07/01/16 | 500,000 | 946,202 | 0 | 0 | 946,202 |
| 07/01/17 | 500,000 | 787,594 | 0 | 0 | 787,594 |
| 07/01/18 | 500,000 | 95,546 | 0 | 0 | 95,546 |

RCCD

Summary of Limited Incurred Losses by Policy Year *Workers' Compensation*

| (1) | (2) | (3) | (4) | (5) | (6) |
|-----------------------------|--------------|-------------------------------|------------------------|------------------------------------|-----------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Unlimited Incurred</u> | <u>Excess Loss</u> | <u>Number of Excess Losses</u> | <u>Limited Incurred</u> |
| 07/01/01 | 250,000 | 802,249 | 0 | 0 | 802,249 |
| 07/01/02 | 250,000 | 452,199 | 0 | 0 | 452,199 |
| 07/01/03 | 250,000 | 1,027,831 | 429,905 | 1 | 597,926 |
| 07/01/04 | 350,000 | 776,121 | 0 | 0 | 776,121 |
| 07/01/05 | 350,000 | 796,603 | 0 | 0 | 796,603 |
| 07/01/06 | 350,000 | 450,674 | 0 | 0 | 450,674 |
| 07/01/07 | 350,000 | 393,424 | 0 | 0 | 393,424 |
| 07/01/08 | 350,000 | 132,604 | 0 | 0 | 132,604 |
| 07/01/09 | 350,000 | 2,374,680 | 561,443 | 1 | 1,813,236 |
| 07/01/10 | 350,000 | 1,569,124 | 119,264 | 1 | 1,449,859 |
| 07/01/11 | 500,000 | 1,219,683 | 0 | 0 | 1,219,683 |
| 07/01/12 | 500,000 | 431,878 | 0 | 0 | 431,878 |
| 07/01/13 | 500,000 | 418,002 | 0 | 0 | 418,002 |
| 07/01/14 | 500,000 | 650,479 | 0 | 0 | 650,479 |
| 07/01/15 | 500,000 | 749,271 | 0 | 0 | 749,271 |
| 07/01/16 | 500,000 | 1,325,837 | 0 | 0 | 1,325,837 |
| 07/01/17 | 500,000 | 1,213,609 | 0 | 0 | 1,213,609 |
| 07/01/18 | 500,000 | 199,008 | 0 | 0 | 199,008 |

RCCD
Paid Losses at Various Limits
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|-------------------------|------------------------|----------------------------------|----------------------------------|----------------------------------|------------------------------------|----------------------------------|
| <u>Policy Inception</u> | <u>Evaluation Date</u> | <u>Limited to: \$250,000</u> | <u>Limited to: \$350,000</u> | <u>Limited to: \$500,000</u> | <u>Limited to: \$1,000,000</u> | <u>Limited to: Unlimited</u> |
| 07/01/01 | 03/31/19 | 802,249 | 802,249 | 802,249 | 802,249 | 802,249 |
| 07/01/02 | 03/31/19 | 452,199 | 452,199 | 452,199 | 452,199 | 452,199 |
| 07/01/03 | 03/31/19 | 597,926 | 697,926 | 847,926 | 1,027,831 | 1,027,831 |
| 07/01/04 | 03/31/19 | 683,442 | 776,121 | 776,121 | 776,121 | 776,121 |
| 07/01/05 | 03/31/19 | 796,603 | 796,603 | 796,603 | 796,603 | 796,603 |
| 07/01/06 | 03/31/19 | 450,674 | 450,674 | 450,674 | 450,674 | 450,674 |
| 07/01/07 | 03/31/19 | 393,424 | 393,424 | 393,424 | 393,424 | 393,424 |
| 07/01/08 | 03/31/19 | 132,604 | 132,604 | 132,604 | 132,604 | 132,604 |
| 07/01/09 | 03/31/19 | 1,614,627 | 1,813,236 | 1,963,236 | 2,374,680 | 2,374,680 |
| 07/01/10 | 03/31/19 | 1,330,872 | 1,430,872 | 1,550,137 | 1,550,137 | 1,550,137 |
| 07/01/11 | 03/31/19 | 1,076,153 | 1,176,153 | 1,219,683 | 1,219,683 | 1,219,683 |
| 07/01/12 | 03/31/19 | 420,980 | 420,980 | 420,980 | 420,980 | 420,980 |
| 07/01/13 | 03/31/19 | 374,902 | 374,902 | 374,902 | 374,902 | 374,902 |
| 07/01/14 | 03/31/19 | 628,005 | 628,005 | 628,005 | 628,005 | 628,005 |
| 07/01/15 | 03/31/19 | 619,451 | 619,451 | 619,451 | 619,451 | 619,451 |
| 07/01/16 | 03/31/19 | 946,202 | 946,202 | 946,202 | 946,202 | 946,202 |
| 07/01/17 | 03/31/19 | 787,594 | 787,594 | 787,594 | 787,594 | 787,594 |
| 07/01/18 | 03/31/19 | 95,546 | 95,546 | 95,546 | 95,546 | 95,546 |

RCCD
Incurred Losses at Various Limits
Workers' Compensation

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|---|------------------------|------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|
| <u>Policy Inception</u> | <u>Evaluation Date</u> | <u>Limited to: \$250,000</u> | <u>Limited to: \$350,000</u> | <u>Limited to: \$500,000</u> | <u>Limited to: \$1,000,000</u> | <u>Limited to: Unlimited</u> |
| 07/01/01 | 03/31/19 | 802,249 | 802,249 | 802,249 | 802,249 | 802,249 |
| 07/01/02 | 03/31/19 | 452,199 | 452,199 | 452,199 | 452,199 | 452,199 |
| 07/01/03 | 03/31/19 | 597,926 | 697,926 | 847,926 | 1,027,831 | 1,027,831 |
| 07/01/04 | 03/31/19 | 683,442 | 776,121 | 776,121 | 776,121 | 776,121 |
| 07/01/05 | 03/31/19 | 796,603 | 796,603 | 796,603 | 796,603 | 796,603 |
| 07/01/06 | 03/31/19 | 450,674 | 450,674 | 450,674 | 450,674 | 450,674 |
| 07/01/07 | 03/31/19 | 393,424 | 393,424 | 393,424 | 393,424 | 393,424 |
| 07/01/08 | 03/31/19 | 132,604 | 132,604 | 132,604 | 132,604 | 132,604 |
| 07/01/09 | 03/31/19 | 1,614,627 | 1,813,236 | 1,963,236 | 2,374,680 | 2,374,680 |
| 07/01/10 | 03/31/19 | 1,349,859 | 1,449,859 | 1,569,124 | 1,569,124 | 1,569,124 |
| 07/01/11 | 03/31/19 | 1,076,153 | 1,176,153 | 1,219,683 | 1,219,683 | 1,219,683 |
| 07/01/12 | 03/31/19 | 431,878 | 431,878 | 431,878 | 431,878 | 431,878 |
| 07/01/13 | 03/31/19 | 418,002 | 418,002 | 418,002 | 418,002 | 418,002 |
| 07/01/14 | 03/31/19 | 650,479 | 650,479 | 650,479 | 650,479 | 650,479 |
| 07/01/15 | 03/31/19 | 749,271 | 749,271 | 749,271 | 749,271 | 749,271 |
| 07/01/16 | 03/31/19 | 1,322,441 | 1,325,837 | 1,325,837 | 1,325,837 | 1,325,837 |
| 07/01/17 | 03/31/19 | 1,213,609 | 1,213,609 | 1,213,609 | 1,213,609 | 1,213,609 |
| 07/01/18 | 03/31/19 | 199,008 | 199,008 | 199,008 | 199,008 | 199,008 |
| Grand Total | | 13,334,451 | 13,929,134 | 14,391,927 | 14,983,275 | 14,983,275 |
| 2001-2015 Total | | 10,599,392 | 11,190,679 | 11,653,473 | 12,244,821 | 12,244,821 |
| Ratio to Current Limit | | 0.910 | 0.960 | 1.000 | 1.051 | 1.051 |
| Industry ILF | | 0.853 | 0.926 | 1.000 | 1.108 | 1.282 |
| Selected Limit Adjustment Factor | | 0.900 | 0.950 | 1.000 | 1.080 | 1.200 |

RCCD
Paid Loss Development Triangle
Workers' Compensation
Limited to \$500,000

| Months of Development | | | | | | | | | | | | | | | | | | | |
|-------------------------------------|---------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Policy Inception | 10 | 22 | 34 | 46 | 58 | 70 | 82 | 94 | 106 | 118 | 130 | 142 | 154 | 166 | 178 | 190 | 202 | 214 | |
| 07/01/99 | | | | | | | | | | | | | | | | | | | |
| 07/01/00 | | | | | | | | | | | | | | | | 752,656 | 752,725 | 752,753 | 752,753 |
| 07/01/01 | | | | | | | | | | | | | | 181,092 | 181,092 | 181,092 | 181,098 | 181,098 | |
| 07/01/02 | | | | | | | | | | | | | 802,109 | 802,109 | 802,115 | 802,115 | 802,115 | 802,115 | |
| 07/01/03 | | | | | | | | | | | | 450,661 | 451,097 | 451,187 | 451,944 | 451,944 | | | |
| 07/01/04 | | | | | | | | | | | | 847,926 | 847,926 | 847,926 | 847,926 | | | | |
| 07/01/05 | | | | | | | | | | 650,031 | 659,108 | 666,927 | 775,688 | 777,226 | | | | | |
| 07/01/06 | | | | | | | | | 796,603 | 796,603 | 796,603 | 796,603 | 796,603 | | | | | | |
| 07/01/07 | | | | | | | | 450,674 | 450,674 | 450,674 | 450,674 | 450,674 | | | | | | | |
| 07/01/08 | | | | | | | | 393,411 | 393,411 | 393,411 | 393,411 | 393,411 | | | | | | | |
| 07/01/09 | | | | | | 125,435 | | 130,515 | 132,598 | 132,598 | 132,598 | | | | | | | | |
| 07/01/10 | | | | | 1,618,565 | 1,726,628 | 1,817,179 | 1,962,995 | 1,963,236 | | | | | | | | | | |
| 07/01/11 | | | | 882,204 | 1,236,039 | 1,524,799 | 1,540,025 | 1,547,686 | | | | | | | | | | | |
| 07/01/12 | | | 654,521 | 1,079,783 | 1,206,513 | 1,215,632 | 1,215,787 | | | | | | | | | | | | |
| 07/01/13 | 108,849 | 409,727 | 417,140 | 420,951 | 420,901 | | | | | | | | | | | | | | |
| 07/01/14 | 116,291 | 281,743 | 327,224 | 354,428 | 363,342 | | | | | | | | | | | | | | |
| 07/01/15 | 149,963 | 426,634 | 525,582 | 538,612 | | | | | | | | | | | | | | | |
| 07/01/16 | 185,183 | 440,775 | 546,161 | | | | | | | | | | | | | | | | |
| 07/01/17 | 171,304 | 685,662 | | | | | | | | | | | | | | | | | |
| Age-to-Age Loss Development Factors | | | | | | | | | | | | | | | | | | | |
| Policy Inception | 10-22 | 22-34 | 34-46 | 46-58 | 58-70 | 70-82 | 82-94 | 94-106 | 106-118 | 118-130 | 130-142 | 142-154 | 154-166 | 166-178 | 178-190 | 190-202 | 202-214 | 214-Ult | |
| 07/01/99 | | | | | | | | | | | | | | | | | | | |
| 07/01/00 | | | | | | | | | | | | | | | | | | | |
| 07/01/01 | | | | | | | | | | | | | | 1.000 | 1.000 | 1.000 | 1.000 | | |
| 07/01/02 | | | | | | | | | | | | | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | | |
| 07/01/03 | | | | | | | | | | | | 1.001 | 1.000 | 1.002 | 1.000 | | | | |
| 07/01/04 | | | | | | | | | | 1.014 | 1.012 | 1.163 | 1.002 | 1.000 | | | | | |
| 07/01/05 | | | | | | | | | 1.000 | 1.000 | 1.000 | 1.000 | | | | | | | |
| 07/01/06 | | | | | | | | 1.000 | 1.000 | 1.000 | 1.000 | | | | | | | | |
| 07/01/07 | | | | | | | 1.040 | 1.016 | 1.000 | 1.000 | 1.000 | | | | | | | | |
| 07/01/08 | | | | | 1.067 | 1.052 | 1.080 | 1.000 | | | | | | | | | | | |
| 07/01/09 | | | | 1.401 | 1.234 | 1.010 | 1.005 | | | | | | | | | | | | |
| 07/01/10 | | | 1.650 | 1.117 | 1.008 | 1.000 | | | | | | | | | | | | | |
| 07/01/11 | | 1.018 | 1.009 | 1.000 | 1.000 | | | | | | | | | | | | | | |
| 07/01/12 | 2.588 | 1.161 | 1.083 | 1.025 | | | | | | | | | | | | | | | |
| 07/01/13 | 3.669 | 1.232 | 1.025 | | | | | | | | | | | | | | | | |
| 07/01/14 | 2.939 | 1.239 | | | | | | | | | | | | | | | | | |
| 07/01/15 | 3.703 | | | | | | | | | | | | | | | | | | |
| 07/01/16 | | | | | | | | | | | | | | | | | | | |
| Averages 4-Year | 3.225 | 1.163 | 1.192 | 1.136 | 1.077 | 1.026 | 1.025 | 1.000 | 1.000 | 1.003 | 1.007 | 1.041 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | |
| Industry | 3.276 | 1.614 | 1.295 | 1.159 | 1.106 | 1.069 | 1.050 | 1.035 | 1.034 | 1.021 | 1.016 | 1.015 | 1.010 | 1.009 | 1.011 | 1.007 | 1.006 | 1.068 | |
| Selected Age-to-Age LDF | 3.225 | 1.220 | 1.192 | 1.136 | 1.077 | 1.026 | 1.025 | 1.020 | 1.016 | 1.012 | 1.012 | 1.015 | 1.005 | 1.005 | 1.006 | 1.003 | 1.003 | 1.003 | |
| Cumulative LDF | 6.709 | 2.081 | 1.705 | 1.431 | 1.260 | 1.170 | 1.140 | 1.112 | 1.091 | 1.073 | 1.060 | 1.048 | 1.033 | 1.027 | 1.022 | 1.017 | 1.013 | 1.010 | |

RCCD
Incurred Loss Development Triangle
Workers' Compensation
Limited to \$500,000

| Months of Development | | 10 | 22 | 34 | 46 | 58 | 70 | 82 | 94 | 106 | 118 | 130 | 142 | 154 | 166 | 178 | 190 | 202 | 214 | |
|-----------------------|--|----|----|----|----|----|----|----|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--|
| 07/01/99 | | | | | | | | | | | | | | | | | | | | |
| 07/01/00 | | | | | | | | | | | | | | | | | | | | |
| 07/01/01 | | | | | | | | | | | | | | | | | | | | |
| 07/01/02 | | | | | | | | | | | | | | | | | | | | |
| 07/01/03 | | | | | | | | | | | | | | | | | | | | |
| 07/01/04 | | | | | | | | | | | | | | | | | | | | |
| 07/01/05 | | | | | | | | | | | | | | | | | | | | |
| 07/01/06 | | | | | | | | | | | | | | | | | | | | |
| 07/01/07 | | | | | | | | | | | | | | | | | | | | |
| 07/01/08 | | | | | | | | | | | | | | | | | | | | |
| 07/01/09 | | | | | | | | | | | | | | | | | | | | |
| 07/01/10 | | | | | | | | | | | | | | | | | | | | |
| 07/01/11 | | | | | | | | | | | | | | | | | | | | |
| 07/01/12 | | | | | | | | | | | | | | | | | | | | |
| 07/01/13 | | | | | | | | | | | | | | | | | | | | |
| 07/01/14 | | | | | | | | | | | | | | | | | | | | |
| 07/01/15 | | | | | | | | | | | | | | | | | | | | |
| 07/01/16 | | | | | | | | | | | | | | | | | | | | |
| 07/01/17 | | | | | | | | | | | | | | | | | | | | |
| 07/01/99 | | | | | | | | | | | | | | | | | | | | |
| 07/01/00 | | | | | | | | | | | | | | | | | | | | |
| 07/01/01 | | | | | | | | | | | | | | | | | | | | |
| 07/01/02 | | | | | | | | | | | | | | | | | | | | |
| 07/01/03 | | | | | | | | | | | | | | | | | | | | |
| 07/01/04 | | | | | | | | | | | | | | | | | | | | |
| 07/01/05 | | | | | | | | | | | | | | | | | | | | |
| 07/01/06 | | | | | | | | | | | | | | | | | | | | |
| 07/01/07 | | | | | | | | | | | | | | | | | | | | |
| 07/01/08 | | | | | | | | | | | | | | | | | | | | |
| 07/01/09 | | | | | | | | | | | | | | | | | | | | |
| 07/01/10 | | | | | | | | | | | | | | | | | | | | |
| 07/01/11 | | | | | | | | | | | | | | | | | | | | |
| 07/01/12 | | | | | | | | | | | | | | | | | | | | |
| 07/01/13 | | | | | | | | | | | | | | | | | | | | |
| 07/01/14 | | | | | | | | | | | | | | | | | | | | |
| 07/01/15 | | | | | | | | | | | | | | | | | | | | |
| 07/01/16 | | | | | | | | | | | | | | | | | | | | |
| 07/01/17 | | | | | | | | | | | | | | | | | | | | |
| Averages | | | | | | | | | | | | | | | | | | | | |
| 4-Year | | | | | | | | | | | | | | | | | | | | |
| Industry | | | | | | | | | | | | | | | | | | | | |
| Selected | | | | | | | | | | | | | | | | | | | | |
| Age-to-Age LDF | | | | | | | | | | | | | | | | | | | | |
| Cumulative LDF | | | | | | | | | | | | | | | | | | | | |

RCCD
Reported Claim Count Development Triangle
Workers' Compensation
Excludes \$0 claims

| Months of Development | | 10 | 22 | 34 | 46 | 58 | 70 | 82 | 94 | 106 | 118 | 130 | 142 | 154 | 166 | 178 | 190 | 202 | 214 |
|-------------------------------------|--|-------|-------|-------|-------|-------|-------|-------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 07/01/99 | | | | | | | | | | | | | | | | | | | |
| 07/01/00 | | | | | | | | | | | | | | | | | | | |
| 07/01/01 | | | | | | | | | | | | | | | | | 58 | 58 | 58 |
| 07/01/02 | | | | | | | | | | | | | | | | | 38 | 38 | 38 |
| 07/01/03 | | | | | | | | | | | | | | | | | 38 | 38 | 38 |
| 07/01/04 | | | | | | | | | | | | | | | | | 50 | 50 | 50 |
| 07/01/05 | | | | | | | | | | | | | | | | | 61 | 61 | 61 |
| 07/01/06 | | | | | | | | | | | | | | | | | 47 | 47 | 47 |
| 07/01/07 | | | | | | | | | | | | | | | | | 59 | 59 | 59 |
| 07/01/08 | | | | | | | | | | | | | | | | | 59 | 59 | 59 |
| 07/01/09 | | | | | | | | | | | | | | | | | 66 | 66 | 66 |
| 07/01/10 | | | | | | | | | | | | | | | | | 59 | 59 | 59 |
| 07/01/11 | | | | | | | | | | | | | | | | | 59 | 59 | 59 |
| 07/01/12 | | | | | | | | | | | | | | | | | 54 | 54 | 54 |
| 07/01/13 | | | | | | | | | | | | | | | | | 53 | 53 | 53 |
| 07/01/14 | | | | | | | | | | | | | | | | | 54 | 54 | 54 |
| 07/01/15 | | | | | | | | | | | | | | | | | 58 | 58 | 58 |
| 07/01/16 | | | | | | | | | | | | | | | | | 58 | 58 | 58 |
| 07/01/17 | | | | | | | | | | | | | | | | | 44 | 44 | 44 |
| | | 42 | 45 | 45 | 45 | 45 | 45 | | | | | | | | | | | | |
| | | 21 | 30 | 30 | 30 | 30 | | | | | | | | | | | | | |
| | | 31 | 43 | 44 | | | | | | | | | | | | | | | |
| | | 32 | | | | | | | | | | | | | | | | | |
| | | 44 | | | | | | | | | | | | | | | | | |
| Age-to-Age Loss Development Factors | | 10-22 | 22-34 | 34-46 | 46-58 | 58-70 | 70-82 | 82-94 | 94-106 | 106-118 | 118-130 | 130-142 | 142-154 | 154-166 | 166-178 | 178-190 | 190-202 | 202-214 | 214-Ult |
| 07/01/99 | | | | | | | | | | | | | | | | | | | |
| 07/01/00 | | | | | | | | | | | | | | | | | | | |
| 07/01/01 | | | | | | | | | | | | | | | | | | | |
| 07/01/02 | | | | | | | | | | | | | | | | | | | |
| 07/01/03 | | | | | | | | | | | | | | | | | | | |
| 07/01/04 | | | | | | | | | | | | | | | | | | | |
| 07/01/05 | | | | | | | | | | | | | | | | | | | |
| 07/01/06 | | | | | | | | | | | | | | | | | | | |
| 07/01/07 | | | | | | | | | | | | | | | | | | | |
| 07/01/08 | | | | | | | | | | | | | | | | | | | |
| 07/01/09 | | | | | | | | | | | | | | | | | | | |
| 07/01/10 | | | | | | | | | | | | | | | | | | | |
| 07/01/11 | | | | | | | | | | | | | | | | | | | |
| 07/01/12 | | | | | | | | | | | | | | | | | | | |
| 07/01/13 | | | | | | | | | | | | | | | | | | | |
| 07/01/14 | | | | | | | | | | | | | | | | | | | |
| 07/01/15 | | | | | | | | | | | | | | | | | | | |
| 07/01/16 | | | | | | | | | | | | | | | | | | | |
| Averages | | | | | | | | | | | | | | | | | | | |
| 4-Year | | 1.345 | 1.011 | 1.000 | 0.996 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| Industry | | 1.288 | 1.018 | 1.003 | 1.002 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| Selected | | | | | | | | | | | | | | | | | | | |
| Age-to-Age LDF | | 1.400 | 1.011 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| Cumulative LDF | | 1.415 | 1.011 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |

RCCD

Calculation of Unpaid Claim Liability - Net of Insurance Recoveries
General Liability
as of 3/31/2019

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|--------------|--------------------------------|--------------------------------|----------------------------|---------------------------------------|------------------------------|----------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Limited Ultimate Losses</u> | <u>Limited Incurred Losses</u> | <u>Limited Paid Losses</u> | <u>Limited Unpaid Claim Liability</u> | <u>Limited Case Reserves</u> | <u>IBNR</u> |
| 07/01/07 | 100,000 | 78,440 | 78,440 | 78,440 | 0 | 0 | 0 |
| 07/01/08 | 100,000 | 63,163 | 63,163 | 63,163 | 0 | 0 | 0 |
| 07/01/09 | 100,000 | 280,994 | 280,994 | 280,994 | 0 | 0 | 0 |
| 07/01/10 | 250,000 | 735,148 | 735,148 | 735,148 | 0 | 0 | 0 |
| 07/01/11 | 250,000 | 332,483 | 332,483 | 332,483 | 0 | 0 | 0 |
| 07/01/12 | 250,000 | 4,311 | 4,311 | 4,311 | 0 | 0 | 0 |
| 07/01/13 | 250,000 | 250,500 | 250,500 | 250,500 | 0 | 0 | 0 |
| 07/01/14 | 100,000 | 100,000 | 100,000 | 35,516 | 64,484 | 64,484 | 0 |
| 07/01/15 | 100,000 | 175,000 | 137,501 | 62,190 | 112,810 | 75,311 | 37,499 |
| 07/01/16 | 100,000 | 200,000 | 145,000 | 64,220 | 135,780 | 80,780 | 55,000 |
| 07/01/17 | 100,000 | 200,000 | 110,001 | 15,172 | 184,828 | 94,829 | 89,999 |
| 07/01/18 | 100,000 | 150,000 | 2,500 | 0 | 150,000 | 2,500 | 147,500 |
| Total | | 2,570,039 | 2,240,041 | 1,922,138 | 647,902 | 317,904 | 329,998 |

Notes:

- (3) From Support Exhibit 1, Column 9. Current year is pro-rata (9 months).
- (4) From Data Exhibit 5, Column 6
- (5) From Data Exhibit 4, Column 6
- (6) = (3) - (5)
- (7) = (4) - (5)
- (8) = (6) - (7)

RCCD
Net Loss Reserve Reconciliation
4/30/18 to 3/31/19

| | |
|--|-----------|
| Net Unpaid Claim Liability as of 4/30/18 | 351,826 |
| Add Change in Ultimate Loss Estimates | 243,000 |
| Add Ultimate Loss for New Claims | 183,333 |
| Subtract Paid Losses | (130,257) |
| Net Unpaid Claim Liability as of 3/31/19 | 647,902 |

RCCD
Ultimate Loss Comparison
General Liability

Evaluation Date----->

| <u>Policy Year</u> | <u>6/30/2013</u> | <u>6/30/2014</u> | <u>5/31/2015</u> | <u>4/30/2016</u> | <u>4/30/2017</u> | <u>4/30/2018</u> | <u>3/31/2019</u> |
|---------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| 07/01/07 | 78,440 | 78,440 | 78,440 | 78,440 | 78,440 | 78,440 | 78,440 |
| 07/01/08 | 63,163 | 63,163 | 63,163 | 63,163 | 63,163 | 63,163 | 63,163 |
| 07/01/09 | 350,000 | 280,994 | 280,994 | 280,994 | 280,994 | 280,994 | 280,994 |
| 07/01/10 | 900,000 | 900,000 | 760,337 | 732,648 | 735,148 | 735,148 | 735,148 |
| 07/01/11 | 350,000 | 450,000 | 400,000 | 360,000 | 332,483 | 332,483 | 332,483 |
| 07/01/12 | 400,000 | 150,000 | 100,000 | 25,000 | 4,311 | 4,311 | 4,311 |
| 07/01/13 | | 300,000 | 250,000 | 300,000 | 250,000 | 250,000 | 250,500 |
| 07/01/14 | | | 200,000 | 75,000 | 40,000 | 30,000 | 100,000 |
| 07/01/15 | | | | 100,000 | 75,000 | 2,500 | 175,000 |
| 07/01/16 | | | | | 225,000 | 200,000 | 200,000 |
| 07/01/17 | | | | | | 200,000 | 200,000 |
| 07/01/18 | | | | | | | 200,000 |
| Loss Reserve Development | (647,064) | (477,558) | (279,562) | (7,706) | 139,667 | 243,000 | |
| Initial Unpaid Claim Liability | 1,209,120 | 1,131,166 | 732,067 | 446,657 | 301,290 | 351,826 | |
| Restated Unpaid Claim Liability | 562,056 | 653,608 | 452,505 | 438,951 | 440,957 | 594,826 | 647,902 |
| Percentage Difference | -53.5% | -42.2% | -38.2% | -1.7% | 46.4% | 69.1% | |

RCCD
Claim Diagnostics
General Liability
as of 3/31/2019

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|--------------|--------------------------|--------------------------------|-----------------------------|------------------------|-------------------------------|---------------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Exposure: Payroll</u> | <u>Limited Ultimate Losses</u> | <u>Ultimate Claim Count</u> | <u>Claim Frequency</u> | <u>Limited Claim Severity</u> | <u>Loss Rate per \$100 of Payroll</u> |
| 07/01/08 | \$100,000 | 116,511,097 | 63,163 | 1 | 0.09 | 63,163 | 0.05 |
| 07/01/09 | \$100,000 | 115,408,330 | 280,994 | 3 | 0.26 | 93,665 | 0.24 |
| 07/01/10 | \$250,000 | 113,836,468 | 735,148 | 7 | 0.61 | 105,021 | 0.65 |
| 07/01/11 | \$250,000 | 105,846,966 | 332,483 | 2 | 0.19 | 166,242 | 0.31 |
| 07/01/12 | \$250,000 | 103,044,365 | 4,311 | 2 | 0.19 | 2,156 | 0.00 |
| 07/01/13 | \$250,000 | 106,000,000 | 250,500 | 2 | 0.19 | 125,250 | 0.24 |
| 07/01/14 | \$100,000 | 112,922,000 | 100,000 | 1 | 0.09 | 100,000 | 0.09 |
| 07/01/15 | \$100,000 | 126,544,627 | 175,000 | 2 | 0.16 | 87,500 | 0.14 |
| 07/01/16 | \$100,000 | 131,899,855 | 200,000 | 4 | 0.30 | 50,000 | 0.15 |
| 07/01/17 | \$100,000 | 145,029,292 | 200,000 | 3 | 0.21 | 66,667 | 0.14 |
| 07/01/18 | \$100,000 | 150,000,000 | 200,000 | 2 | 0.13 | 100,000 | 0.13 |
| <u>Loss Forecast</u> | | | | | | | |
| 07/01/19 | \$100,000 | 150,000,000 | 220,000 | 3 | 0.20 | 74,909 | 0.15 |

SUPPORTING EXHIBITS

RCCD
Selection of Ultimate Losses & ALAE
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|-------------------------|--------------------------------|-------------------------|-------------------------------------|---|-----------------------------|------------------------|----------------------------|--|
| <u>Policy Inception</u> | <u>Limited Incurred Losses</u> | <u>Open Claim Count</u> | <u>Paid Loss Development Method</u> | <u>Incurred Loss Development Method</u> | <u>Expected Loss Method</u> | <u>Paid B-F Method</u> | <u>Incurred B-F Method</u> | <u>Selected Ultimate Losses & ALAE</u> |
| 07/01/07 | 78,440 | 0 | 84,202 | 81,351 | | | | 78,440 |
| 07/01/08 | 63,163 | 0 | 68,609 | 65,898 | | | | 63,163 |
| 07/01/09 | 280,994 | 0 | 310,343 | 295,505 | | | | 280,994 |
| 07/01/10 | 735,148 | 0 | 837,488 | 784,458 | | | | 735,148 |
| 07/01/11 | 332,483 | 0 | 392,164 | 360,886 | | | | 332,483 |
| 07/01/12 | 4,311 | 0 | 5,350 | 4,780 | | | | 4,311 |
| 07/01/13 | 250,500 | 1 | 334,496 | 287,244 | | | | 250,500 |
| 07/01/14 | 100,000 | 1 | 53,810 | 120,993 | 176,945 | 95,672 | 130,701 | 100,000 |
| 07/01/15 | 137,501 | 2 | 117,937 | 182,543 | 198,950 | 156,230 | 186,591 | 175,000 |
| 07/01/16 | 145,000 | 3 | 175,432 | 229,040 | 188,274 | 183,573 | 214,082 | 200,000 |
| 07/01/17 | 110,001 | 3 | 74,930 | 238,778 | 204,151 | 177,987 | 220,104 | 200,000 |
| 07/01/18 | 2,500 | 1 | 0 | 12,208 | 209,694 | 197,650 | 169,253 | 200,000 |

Notes:

- (2) From Data Exhibit 5, Column 6
- (3) From Data Exhibit 2, Column 3
- (4) From Exhibit 2, Column 7
- (5) From Exhibit 3, Column 7
- (6) From Exhibit 4, Column 9. Current year from Forecast Exhibit 1.
- (7) From Exhibit 5, Column 8
- (8) From Exhibit 6, Column 8
- (9) Selection based on judgment using results of Methods in Columns (4) through (8)

RCCD
Paid Loss Development Method
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|-------------------------|--------------|------------------------|----------------------|----------------------------|-----------------|--------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Evaluation Date</u> | <u>Age In Months</u> | <u>Limited Paid Losses</u> | <u>Paid LDF</u> | <u>Limited Ultimate Losses</u> |
| 07/01/07 | \$100,000 | 03/31/19 | 141 | 78,440 | 1.073 | 84,202 |
| 07/01/08 | \$100,000 | 03/31/19 | 129 | 63,163 | 1.086 | 68,609 |
| 07/01/09 | \$100,000 | 03/31/19 | 117 | 280,994 | 1.104 | 310,343 |
| 07/01/10 | \$250,000 | 03/31/19 | 105 | 735,148 | 1.139 | 837,488 |
| 07/01/11 | \$250,000 | 03/31/19 | 93 | 332,483 | 1.179 | 392,164 |
| 07/01/12 | \$250,000 | 03/31/19 | 81 | 4,311 | 1.241 | 5,350 |
| 07/01/13 | \$250,000 | 03/31/19 | 69 | 250,500 | 1.335 | 334,496 |
| 07/01/14 | \$100,000 | 03/31/19 | 57 | 35,516 | 1.515 | 53,810 |
| 07/01/15 | \$100,000 | 03/31/19 | 45 | 62,190 | 1.896 | 117,937 |
| 07/01/16 | \$100,000 | 03/31/19 | 33 | 64,220 | 2.732 | 175,432 |
| 07/01/17 | \$100,000 | 03/31/19 | 21 | 15,172 | 4.939 | 74,930 |
| 07/01/18 | \$100,000 | 03/31/19 | 9 | 0 | 17.410 | 0 |

Notes:

(6) Based on industry data

(7) = (5) x (6)

RCCD
Incurred Loss Development Method
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|-------------------------|--------------|------------------------|----------------------|--------------------------------|---------------------|--------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Evaluation Date</u> | <u>Age In Months</u> | <u>Limited Incurred Losses</u> | <u>Incurred LDF</u> | <u>Limited Ultimate Losses</u> |
| 07/01/07 | \$100,000 | 03/31/19 | 141 | 78,440 | 1.037 | 81,351 |
| 07/01/08 | \$100,000 | 03/31/19 | 129 | 63,163 | 1.043 | 65,898 |
| 07/01/09 | \$100,000 | 03/31/19 | 117 | 280,994 | 1.052 | 295,505 |
| 07/01/10 | \$250,000 | 03/31/19 | 105 | 735,148 | 1.067 | 784,458 |
| 07/01/11 | \$250,000 | 03/31/19 | 93 | 332,483 | 1.085 | 360,886 |
| 07/01/12 | \$250,000 | 03/31/19 | 81 | 4,311 | 1.109 | 4,780 |
| 07/01/13 | \$250,000 | 03/31/19 | 69 | 250,500 | 1.147 | 287,244 |
| 07/01/14 | \$100,000 | 03/31/19 | 57 | 100,000 | 1.210 | 120,993 |
| 07/01/15 | \$100,000 | 03/31/19 | 45 | 137,501 | 1.328 | 182,543 |
| 07/01/16 | \$100,000 | 03/31/19 | 33 | 145,000 | 1.580 | 229,040 |
| 07/01/17 | \$100,000 | 03/31/19 | 21 | 110,001 | 2.171 | 238,778 |
| 07/01/18 | \$100,000 | 03/31/19 | 9 | 2,500 | 4.883 | 12,208 |

Notes:

(6) Based on industry data

(7) = (5) x (6)

RCCD
Expected Loss Method
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|-------------------------|--------------|----------------------------------|--------------------------------|--------------------------------|-------------------------------------|------------------------------------|----------------|--------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>2019 De-Trended Loss Rate</u> | <u>Limit Adjustment Factor</u> | <u>2019 Adjusted Loss Rate</u> | <u>Initial Forecasted Loss Rate</u> | <u>Selected Expected Loss Rate</u> | <u>Payroll</u> | <u>Limited Ultimate Losses</u> |
| 07/01/13 | \$250,000 | 0.14 | 1.267 | 0.18 | 0.45 | 0.25 | \$106,000,000 | 261,876 |
| 07/01/14 | \$100,000 | 0.14 | 1.000 | 0.14 | 0.20 | 0.16 | \$112,922,000 | 176,945 |
| 07/01/15 | \$100,000 | 0.14 | 1.000 | 0.14 | 0.20 | 0.16 | \$126,544,627 | 198,950 |
| 07/01/16 | \$100,000 | 0.14 | 1.000 | 0.14 | 0.14 | 0.14 | \$131,899,855 | 188,274 |
| 07/01/17 | \$100,000 | 0.14 | 1.000 | 0.14 | 0.13 | 0.14 | \$145,029,292 | 204,151 |
| 07/01/18 | \$100,000 | 0.15 | 1.000 | 0.15 | 0.12 | 0.14 | \$150,000,000 | 209,694 |

Notes:

- (3) From Forecast Exhibit 1
- (4) From Data Exhibit 7
- (5) = (3) x (4)
- (6) From Previous Studies
- (8) Provided by Client
- (9) = (7) x (8) / 100

RCCD
Paid Bornhuetter-Ferguson Method
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|--------------|--------------------------------|---|--------------------|--|--|--------------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | Expected Loss <u>Method</u> | Paid Loss Development <u>Method</u> | Paid <u>LDF</u> | Weight- Expected Loss <u>Method</u> | Weight- Paid Loss Development <u>Method</u> | Limited Ultimate <u>Losses</u> |
| 07/01/13 | \$250,000 | 261,876 | 334,496 | 1.335 | 25.1% | 74.9% | 316,260 |
| 07/01/14 | \$100,000 | 176,945 | 53,810 | 1.515 | 34.0% | 66.0% | 95,672 |
| 07/01/15 | \$100,000 | 198,950 | 117,937 | 1.896 | 47.3% | 52.7% | 156,230 |
| 07/01/16 | \$100,000 | 188,274 | 175,432 | 2.732 | 63.4% | 36.6% | 183,573 |
| 07/01/17 | \$100,000 | 204,151 | 74,930 | 4.939 | 79.8% | 20.2% | 177,987 |
| 07/01/18 | \$100,000 | 209,694 | 0 | 17.410 | 94.3% | 5.7% | 197,650 |

Notes:

- (3) From Exhibit 4, Column 9
- (4) From Exhibit 2, Column 7
- (6) = 1 - [1 / (5)]
- (7) = 1 / (5)
- (8) = [(3) x (6)] + [(4) x (7)]

RCCD
Incurred Bornhuetter-Ferguson Method
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|--------------|--------------------------------|---|------------------------|--|--|--------------------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | Expected Loss <u>Method</u> | Incurred Loss Development <u>Method</u> | Incurred <u>LDF</u> | Weight- Expected Loss <u>Method</u> | Weight- Incurred Loss Development <u>Method</u> | Limited Ultimate <u>Losses</u> |
| 07/01/13 | \$250,000 | 261,876 | 287,244 | 1.147 | 12.8% | 87.2% | 283,999 |
| 07/01/14 | \$100,000 | 176,945 | 120,993 | 1.210 | 17.4% | 82.6% | 130,701 |
| 07/01/15 | \$100,000 | 198,950 | 182,543 | 1.328 | 24.7% | 75.3% | 186,591 |
| 07/01/16 | \$100,000 | 188,274 | 229,040 | 1.580 | 36.7% | 63.3% | 214,082 |
| 07/01/17 | \$100,000 | 204,151 | 238,778 | 2.171 | 53.9% | 46.1% | 220,104 |
| 07/01/18 | \$100,000 | 209,694 | 12,208 | 4.883 | 79.5% | 20.5% | 169,253 |

Notes:

- (3) From Exhibit 4, Column 9
- (4) From Exhibit 3, Column 7
- (6) = $1 - [1 / (5)]$
- (7) = $1 / (5)$
- (8) = $[(3) \times (6)] + [(4) \times (7)]$

FORECAST EXHIBITS

RCCD
Development of Forecasted Losses for 2019-20
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|------------------|-------------|----------------------|-----------------|--|-------------------|---|--------------------------------|
| Policy Inception | Payroll | Payroll Trend Factor | Trended Payroll | Selected Ultimate Losses \$0 - \$100,000 | Loss Trend Factor | Trended Ultimate Losses \$0 - \$100,000 | Loss Rate per \$100 of Payroll |
| 07/01/08 | 116,511,097 | 1.312 | 152,872,656 | 63,163 | 1.384 | 87,432 | 0.06 |
| 07/01/09 | 115,408,330 | 1.280 | 147,732,420 | 280,994 | 1.344 | 377,633 | 0.26 |
| 07/01/10 | 113,836,468 | 1.249 | 142,166,149 | 310,337 | 1.305 | 404,920 | 0.28 |
| 07/01/11 | 105,846,966 | 1.218 | 128,964,250 | 182,483 | 1.267 | 231,164 | 0.18 |
| 07/01/12 | 103,044,365 | 1.189 | 122,487,369 | 4,311 | 1.230 | 5,302 | 0.00 |
| 07/01/13 | 106,000,000 | 1.160 | 122,927,502 | 100,500 | 1.194 | 120,002 | 0.10 |
| 07/01/14 | 112,922,000 | 1.131 | 127,760,878 | 120,993 | 1.159 | 140,264 | 0.11 |
| 07/01/15 | 126,544,627 | 1.104 | 139,681,591 | 150,240 | 1.126 | 169,096 | 0.12 |
| 07/01/16 | 131,899,855 | 1.077 | 142,041,717 | 202,236 | 1.093 | 220,989 | 0.16 |
| 07/01/17 | 145,029,292 | 1.051 | 152,371,400 | 238,778 | 1.061 | 253,320 | 0.17 |
| 07/01/18 | 150,000,000 | 1.025 | 153,750,000 | 12,208 | 1.030 | 12,575 | 0.01 |

10-year Wtd Average: 0.15
7-year Wtd Average: 0.12
3-year Wtd Average: 0.15

Notes:

- (2) Provided by Client
- (3) Payroll Trend of 2.5% per year based on Industry Info
- (4) = (2) x (3)
- (5) From Exhibit 2, Column 10
- (6) 3.0% Trend per Year (based on industry and client data)
- (7) = (5) x (6)
- (8) = (7) / (4) x 100
- (9) Forecasted Loss Rate selected from Historical Averages
- (10) Forecasted Payroll provided by Client
- (11) = (9) x (10) / 100

(9) Selected: **0.15**
(10) Forecasted Payroll 2019-20: \$150,000,000
(11) Forecasted Losses 2019-20: **220,000**

RCCD
Development of Ultimate Losses for Forecast
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|-------------------------|------------------------------------|--|------------------------|----------------------|-----------------|---------------------|-------------------------------------|---|---|
| <u>Policy Inception</u> | <u>Paid Losses \$0 - \$100,000</u> | <u>Incurred Losses \$0 - \$100,000</u> | <u>Evaluation Date</u> | <u>Age in Months</u> | <u>Paid LDF</u> | <u>Incurred LDF</u> | <u>Paid Loss Development Method</u> | <u>Incurred Loss Development Method</u> | <u>Selected Ultimate Losses \$0 - \$100,000</u> |
| 07/01/08 | 63,163 | 63,163 | 03/31/19 | 129 | 1.086 | 1.043 | 68,609 | 65,898 | 63,163 |
| 07/01/09 | 280,994 | 280,994 | 03/31/19 | 117 | 1.104 | 1.052 | 310,343 | 295,505 | 280,994 |
| 07/01/10 | 310,337 | 310,337 | 03/31/19 | 105 | 1.139 | 1.067 | 353,539 | 331,153 | 310,337 |
| 07/01/11 | 182,483 | 182,483 | 03/31/19 | 93 | 1.179 | 1.085 | 215,239 | 198,072 | 182,483 |
| 07/01/12 | 4,311 | 4,311 | 03/31/19 | 81 | 1.241 | 1.109 | 5,350 | 4,780 | 4,311 |
| 07/01/13 | 100,500 | 100,500 | 03/31/19 | 69 | 1.335 | 1.147 | 134,199 | 115,242 | 100,500 |
| 07/01/14 | 35,516 | 100,000 | 03/31/19 | 57 | 1.515 | 1.210 | 53,810 | 120,993 | 120,993 |
| 07/01/15 | 62,190 | 137,501 | 03/31/19 | 45 | 1.896 | 1.328 | 117,937 | 182,543 | 150,240 |
| 07/01/16 | 64,220 | 145,000 | 03/31/19 | 33 | 2.732 | 1.580 | 175,432 | 229,040 | 202,236 |
| 07/01/17 | 15,172 | 110,001 | 03/31/19 | 21 | 4.939 | 2.171 | 74,930 | 238,778 | 238,778 |
| 07/01/18 | 0 | 2,500 | 03/31/19 | 9 | 17.410 | 4.883 | 0 | 12,208 | 12,208 |

Notes:

- (2) From Data Exhibit 6
- (3) From Data Exhibit 7
- (6) Based on industry information
- (7) Based on industry information
- (8) = (2) x (6)
- (9) = (3) x (7)
- (10) Selection based on judgment using results of Methods in Columns (8) and (9)

RCCD
Frequency Forecast for 2019-20
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|-------------------------|------------------------|----------------------|--------------------------|------------------------|-----------------------------|------------------------|---------------------|--------------------------|
| <u>Policy Inception</u> | <u>Evaluation Date</u> | <u>Age In Months</u> | <u>Total Claim Count</u> | <u>Claim Count LDF</u> | <u>Ultimate Claim Count</u> | <u>Trended Payroll</u> | <u>Trend Factor</u> | <u>Trended Frequency</u> |
| 07/01/08 | 03/31/19 | 129 | 1 | 1.000 | 1 | 152,872,656 | 1.000 | 0.07 |
| 07/01/09 | 03/31/19 | 117 | 3 | 1.002 | 3 | 147,732,420 | 1.000 | 0.20 |
| 07/01/10 | 03/31/19 | 105 | 7 | 1.008 | 7 | 142,166,149 | 1.000 | 0.49 |
| 07/01/11 | 03/31/19 | 93 | 2 | 1.012 | 2 | 128,964,250 | 1.000 | 0.16 |
| 07/01/12 | 03/31/19 | 81 | 2 | 1.016 | 2 | 122,487,369 | 1.000 | 0.16 |
| 07/01/13 | 03/31/19 | 69 | 2 | 1.020 | 2 | 122,927,502 | 1.000 | 0.16 |
| 07/01/14 | 03/31/19 | 57 | 1 | 1.030 | 1 | 127,760,878 | 1.000 | 0.08 |
| 07/01/15 | 03/31/19 | 45 | 2 | 1.046 | 2 | 139,681,591 | 1.000 | 0.14 |
| 07/01/16 | 03/31/19 | 33 | 4 | 1.085 | 4 | 142,041,717 | 1.000 | 0.28 |
| 07/01/17 | 03/31/19 | 21 | 3 | 1.158 | 3 | 152,371,400 | 1.000 | 0.20 |
| 07/01/18 | 03/31/19 | 9 | 1 | 1.778 | 2 | 153,750,000 | 1.000 | 0.13 |

10-Year Weighted Average: 0.20
7-Year Weighted Average: 0.17

Notes:

(4) From Data Exhibit 2, Column 5

(5) Based on industry data

(6) = (4) x (5)

(7) From Exhibit 1

(8) Based on industry and client data

(9) = (6) x (8) / (7) x \$10M

(10) Forecasted frequency selected from historical averages

(10)

Selected:

0.20

PROGRAM SUMMARY & LOSS DATA

RCCD
Summary of Program Provisions
General Liability

| <u>Policy Inception</u> | <u>Plan Type</u> | <u>Per Occurrence Retention</u> | <u>Excess Insurance</u> | <u>Claims Adjusting</u> | <u>ALAE</u> | <u>ULAE</u> |
|-------------------------|------------------|---------------------------------|-------------------------|-------------------------|-------------|-------------|
| 07/01/07 | Self-Insurance | \$100,000 | ASCIP JPA | Corvel | Included | N/A |
| 07/01/08 | Self-Insurance | \$100,000 | ASCIP JPA | Corvel | Included | N/A |
| 07/01/09 | Self-Insurance | \$100,000 | ASCIP JPA | Corvel | Included | N/A |
| 07/01/10 | Self-Insurance | \$250,000 | ASCIP JPA | Corvel | Included | N/A |
| 07/01/11 | Self-Insurance | \$250,000 | ASCIP JPA | Corvel | Included | N/A |
| 07/01/12 | Self-Insurance | \$250,000 | ASCIP JPA | Corvel | Included | N/A |
| 07/01/13 | Self-Insurance | \$250,000 | SCSRM JPA | Carl Warren | Included | N/A |
| 07/01/14 | Self-Insurance | \$100,000 | SCSRM JPA | Carl Warren | Included | N/A |
| 07/01/15 | Self-Insurance | \$100,000 | SCSRM JPA | Carl Warren | Included | N/A |
| 07/01/16 | Self-Insurance | \$100,000 | SCSRM JPA | Carl Warren | Included | N/A |
| 07/01/17 | Self-Insurance | \$100,000 | SCSRM JPA | Carl Warren | Included | N/A |
| 07/01/18 | Self-Insurance | \$100,000 | SCSRM JPA | Carl Warren | Included | N/A |

RCCD
Summary of Historical Loss Data
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|-------------------------|------------------------|-------------------------|---------------------------|--------------------------|-------------------------------|----------------------|-----------------------------------|
| <u>Policy Inception</u> | <u>Evaluation Date</u> | <u>Open Claim Count</u> | <u>Closed Claim Count</u> | <u>Total Claim Count</u> | Unlimited | | |
| | | | | | <u>Paid Losses & ALAE</u> | <u>Case Reserves</u> | <u>Incurred Losses & ALAE</u> |
| 07/01/07 | 03/31/19 | 0 | 2 | 2 | 78,440 | 0 | 78,440 |
| 07/01/08 | 03/31/19 | 0 | 1 | 1 | 63,163 | 0 | 63,163 |
| 07/01/09 | 03/31/19 | 0 | 3 | 3 | 735,900 | 0 | 735,900 |
| 07/01/10 | 03/31/19 | 0 | 7 | 7 | 948,009 | 0 | 948,009 |
| 07/01/11 | 03/31/19 | 0 | 2 | 2 | 411,998 | 0 | 411,998 |
| 07/01/12 | 03/31/19 | 0 | 2 | 2 | 4,311 | 0 | 4,311 |
| 07/01/13 | 03/31/19 | 1 | 1 | 2 | 262,250 | 2 | 262,251 |
| 07/01/14 | 03/31/19 | 1 | 0 | 1 | 35,516 | 79,484 | 115,000 |
| 07/01/15 | 03/31/19 | 2 | 0 | 2 | 62,190 | 75,311 | 137,501 |
| 07/01/16 | 03/31/19 | 3 | 1 | 4 | 64,220 | 215,780 | 280,000 |
| 07/01/17 | 03/31/19 | 3 | 0 | 3 | 15,172 | 94,829 | 110,001 |
| 07/01/18 | 03/31/19 | 1 | 0 | 1 | 0 | 2,500 | 2,500 |

Data Source: Loss Runs Provided by Client. Incident-only claims not included in claim count.

RCCD
Claims > \$100,000 Incurred
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|---------------------|--------------------|----------------------|--------------------|-----------------------------|----------------------|---------------------------------|
| <u>Claim Number</u> | <u>Name</u> | <u>Accident Date</u> | <u>Policy Year</u> | <u>Paid Loss & ALAE</u> | <u>Case Reserves</u> | <u>Incurred Loss & ALAE</u> |
| '11-90330' | Radford, Tracie | 07/01/09 | 07/01/09 | 194,829 | 0 | 194,829 |
| '10-81421' | Corral, Sheri | 09/01/09 | 07/01/09 | 460,077 | 0 | 460,077 |
| '11-97123' | Hernandez, Richard | 01/18/11 | 07/01/10 | 366,275 | 0 | 366,275 |
| '11-98152' | Garcia, John | 01/31/11 | 07/01/10 | 224,811 | 0 | 224,811 |
| '11-94596' | Berber, Alicia | 02/14/11 | 07/01/10 | 346,586 | 0 | 346,586 |
| 13-09351 | Broyles, Lloyd | 12/30/11 | 07/01/11 | 82,482 | 0 | 82,482 |
| 12-04721 | Gomez, Salvador | 01/02/12 | 07/01/11 | 329,515 | 0 | 329,515 |
| | TENPAS, CYNTHIA | 11/01/13 | 07/01/13 | 261,750 | 2 | 261,751 |
| | RUIZ, RONALD | 02/11/15 | 07/01/14 | 35,516 | 79,484 | 115,000 |
| | TATE, DANA | 11/21/16 | 07/01/16 | 43,627 | 191,373 | 235,000 |

RCCD
Summary of Limited Paid Losses by Policy Year
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) |
|-------------------------|--------------|-----------------------|--------------------|--------------------------------|---------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Unlimited Paid</u> | <u>Excess Loss</u> | <u>Number of Excess Losses</u> | <u>Limited Paid</u> |
| 07/01/07 | 100,000 | 78,440 | 0 | 0 | 78,440 |
| 07/01/08 | 100,000 | 63,163 | 0 | 0 | 63,163 |
| 07/01/09 | 100,000 | 735,900 | 454,906 | 2 | 280,994 |
| 07/01/10 | 250,000 | 948,009 | 212,861 | 2 | 735,148 |
| 07/01/11 | 250,000 | 411,998 | 79,515 | 1 | 332,483 |
| 07/01/12 | 250,000 | 4,311 | 0 | 0 | 4,311 |
| 07/01/13 | 250,000 | 262,250 | 11,750 | 1 | 250,500 |
| 07/01/14 | 100,000 | 35,516 | 0 | 0 | 35,516 |
| 07/01/15 | 100,000 | 62,190 | 0 | 0 | 62,190 |
| 07/01/16 | 100,000 | 64,220 | 0 | 0 | 64,220 |
| 07/01/17 | 100,000 | 15,172 | 0 | 0 | 15,172 |
| 07/01/18 | 100,000 | 0 | 0 | 0 | 0 |

RCCD

Summary of Limited Incurred Losses by Policy Year *General Liability*

| (1) | (2) | (3) | (4) | (5) | (6) |
|-------------------------|--------------|---------------------------|--------------------|--------------------------------|-------------------------|
| <u>Policy Inception</u> | <u>Limit</u> | <u>Unlimited Incurred</u> | <u>Excess Loss</u> | <u>Number of Excess Losses</u> | <u>Limited Incurred</u> |
| 07/01/07 | 100,000 | 78,440 | 0 | 0 | 78,440 |
| 07/01/08 | 100,000 | 63,163 | 0 | 0 | 63,163 |
| 07/01/09 | 100,000 | 735,900 | 454,906 | 2 | 280,994 |
| 07/01/10 | 250,000 | 948,009 | 212,861 | 2 | 735,148 |
| 07/01/11 | 250,000 | 411,998 | 79,515 | 1 | 332,483 |
| 07/01/12 | 250,000 | 4,311 | 0 | 0 | 4,311 |
| 07/01/13 | 250,000 | 262,251 | 11,751 | 1 | 250,500 |
| 07/01/14 | 100,000 | 115,000 | 15,000 | 1 | 100,000 |
| 07/01/15 | 100,000 | 137,501 | 0 | 0 | 137,501 |
| 07/01/16 | 100,000 | 280,000 | 135,000 | 1 | 145,000 |
| 07/01/17 | 100,000 | 110,001 | 0 | 0 | 110,001 |
| 07/01/18 | 100,000 | 2,500 | 0 | 0 | 2,500 |

RCCD
Paid Losses at Various Limits
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|-----------------------------|----------------------------|----------------------------------|----------------------------------|----------------------------------|------------------------------------|----------------------------------|
| <u>Policy Inception</u> | <u>Evaluation Date</u> | <u>Limited to: \$100,000</u> | <u>Limited to: \$250,000</u> | <u>Limited to: \$500,000</u> | <u>Limited to: \$1,000,000</u> | <u>Limited to: Unlimited</u> |
| 07/01/07 | 03/31/19 | 78,440 | 78,440 | 78,440 | 78,440 | 78,440 |
| 07/01/08 | 03/31/19 | 63,163 | 63,163 | 63,163 | 63,163 | 63,163 |
| 07/01/09 | 03/31/19 | 280,994 | 525,823 | 735,900 | 735,900 | 735,900 |
| 07/01/10 | 03/31/19 | 310,337 | 735,148 | 948,009 | 948,009 | 948,009 |
| 07/01/11 | 03/31/19 | 182,483 | 332,483 | 411,998 | 411,998 | 411,998 |
| 07/01/12 | 03/31/19 | 4,311 | 4,311 | 4,311 | 4,311 | 4,311 |
| 07/01/13 | 03/31/19 | 100,500 | 250,500 | 262,250 | 262,250 | 262,250 |
| 07/01/14 | 03/31/19 | 35,516 | 35,516 | 35,516 | 35,516 | 35,516 |
| 07/01/15 | 03/31/19 | 62,190 | 62,190 | 62,190 | 62,190 | 62,190 |
| 07/01/16 | 03/31/19 | 64,220 | 64,220 | 64,220 | 64,220 | 64,220 |
| 07/01/17 | 03/31/19 | 15,172 | 15,172 | 15,172 | 15,172 | 15,172 |
| 07/01/18 | 03/31/19 | 0 | 0 | 0 | 0 | 0 |

RCCD
Incurred Losses at Various Limits
General Liability

| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|---|------------------------|------------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|
| <u>Policy Inception</u> | <u>Evaluation Date</u> | <u>Limited to: \$100,000</u> | <u>Limited to: \$250,000</u> | <u>Limited to: \$500,000</u> | <u>Limited to: \$1,000,000</u> | <u>Limited to: Unlimited</u> |
| 07/01/07 | 03/31/19 | 78,440 | 78,440 | 78,440 | 78,440 | 78,440 |
| 07/01/08 | 03/31/19 | 63,163 | 63,163 | 63,163 | 63,163 | 63,163 |
| 07/01/09 | 03/31/19 | 280,994 | 525,823 | 735,900 | 735,900 | 735,900 |
| 07/01/10 | 03/31/19 | 310,337 | 735,148 | 948,009 | 948,009 | 948,009 |
| 07/01/11 | 03/31/19 | 182,483 | 332,483 | 411,998 | 411,998 | 411,998 |
| 07/01/12 | 03/31/19 | 4,311 | 4,311 | 4,311 | 4,311 | 4,311 |
| 07/01/13 | 03/31/19 | 100,500 | 250,500 | 262,251 | 262,251 | 262,251 |
| 07/01/14 | 03/31/19 | 100,000 | 115,000 | 115,000 | 115,000 | 115,000 |
| 07/01/15 | 03/31/19 | 137,501 | 137,501 | 137,501 | 137,501 | 137,501 |
| 07/01/16 | 03/31/19 | 145,000 | 280,000 | 280,000 | 280,000 | 280,000 |
| 07/01/17 | 03/31/19 | 110,001 | 110,001 | 110,001 | 110,001 | 110,001 |
| 07/01/18 | 03/31/19 | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 |
| Grand Total | | 1,515,230 | 2,634,870 | 3,149,074 | 3,149,074 | 3,149,074 |
| Ratio to Current Limit | | 1.000 | 1.739 | 2.078 | 2.078 | 2.078 |
| Industry ILF | | 1.000 | 1.110 | 1.210 | 1.260 | 1.540 |
| Selected Limit Adjustment Factor | | 1.000 | 1.267 | 1.427 | 1.465 | 1.675 |